

# Blackstone's First Quarter 2024 Supplemental Financial Data

April 18, 2024

Throughout this presentation, all current period amounts are preliminary and unaudited. Effective 1Q'24, the Hedge Fund Solutions segment was renamed "Multi-Asset Investing" ("BXMA").

# **Total Segments**

														Last Twel	ve Months
(\$ in thousands)	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22	2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	1Q'23	1Q'24
Management and Advisory Fees, Net															_
Base Management Fees	\$ 1,117,290	\$ 1,140,051	\$ 1,207,866	\$ 1,354,068	\$ 1,439,149	\$ 1,496,876	\$ 1,528,561	\$ 1,580,452 \$	1,619,547	\$ 1,620,609	\$ 1,619,743	\$ 1,605,948	\$ 1,644,730	\$ 6,225,436	\$ 6,491,030
Transaction, Advisory and Other Fees, Net	78,640	78,125	114,784	120,389	64,009	85,092	89,865	71,151	45,710	92,735	44,611	52,836	66,938	291,818	257,120
Management Fee Offsets	(17,725)	(5,434)	(2,575)	(18,237)	(29,790)	(25,051)	(6,856)	(10,512)	(12,870)	(10,158)	(10,514)	(4,953)	(4,097)	(55,289)	(29,722)
Total Management and Advisory Fees, Net	1,178,205	1,212,742	1,320,075	1,456,220	1,473,368	1,556,917	1,611,570	1,641,091	1,652,387	1,703,186	1,653,840	1,653,831	1,707,571	6,461,965	6,718,428
Fee Related Performance Revenues	169,168	48,889	73,313	1,733,874	558,065	346,593	372,131	172,708	148,244	266,738	274,551	168,994	295,501	1,039,676	1,005,784
Fee Related Compensation	(445,110)	(375,385)	(419,481)	(1,108,034)	(670,471)	(621,413)	(558,268)	(480,623)	(508,971)	(568,808)	(539,923)	(470,408)	(554,077)	(2,169,275)	(2,133,216)
Other Operating Expenses	(161,424)	(182,178)	(194,942)	(255,133)	(214,098)	(261,510)	(246,134)	(267,281)	(251,648)	(257, 366)	(264,445)	(310,874)	(288,978)	(1,026,573)	(1,121,663)
Fee Related Earnings	\$ 740,839	\$ 704,068	\$ 778,965	\$ 1,826,927	\$ 1,146,864	\$ 1,020,587	\$ 1,179,299	\$ 1,065,895 \$	1,040,012	\$ 1,143,750	\$ 1,124,023	\$ 1,041,543	\$ 1,160,017	\$ 4,305,793	\$ 4,469,333
Realized Performance Revenues	401,323	792,938	1,497,477	1,191,374	1,312,810	2,206,774	469,009	472,745	641,526	388,423	337,940	693,213	536,393	3,790,054	1,955,969
Realized Performance Compensation	(150,924)	(338,271)	(619,074)	(449,301)	(519,120)	(926,974)	(206,224)	(161,779)	(296,024)	(178,370)	(133,995)	(287,628)	(253,024)	(1,591,001)	(853,017)
Realized Principal Investment Income (Loss)	298,156	63,132	151,010	75,468	157,095	43,509	139,765	55,887	43,691	(7,461)	55,500	19,202	9,938	282,852	77,179
Total Net Realizations	548,555	517,799	1,029,413	817,541	950,785	1,323,309	402,550	366,853	389,193	202,592	259,445	424,787	293,307	2,481,905	1,180,131
Total Segment Distributable Earnings	\$ 1,289,394	\$ 1,221,867	\$ 1,808,378	\$ 2,644,468	\$ 2,097,649	\$ 2,343,896	\$ 1,581,849	\$ 1,432,748 \$	1,429,205	\$ 1,346,342	\$ 1,383,468	\$ 1,466,330	\$ 1,453,324	\$ 6,787,698	\$ 5,649,464
Net Interest and Dividend Income (Loss)	(12,928)	(11,201)	(16,238)	6,779	(12,117)	(3,282)	(22,850)	6,755	(9,108)	46,110	3,890	65,228	(9,801)	(28,485)	105,427
Taxes and Related Payables	(84,222)	(140,673)	(156,867)	(377,920)	(147,652)	(354,789)	(184,130)	(105,297)	(171,005)	(180,380)	(175,747)	(143,378)	(177,145)	(815,221)	(676,650)
Distributable Earnings	\$ 1,192,244	\$ 1,069,993	\$ 1,635,273	\$ 2,273,327	\$ 1,937,880	\$ 1,985,825	\$ 1,374,869	\$ 1,334,206 \$	1,249,092	\$ 1,212,072	\$ 1,211,611	\$ 1,388,180	\$ 1,266,378	\$ 5,943,992	\$ 5,078,241
Additional Metrics:															
Total Segment Revenues	\$ 2,046,852	\$ 2,117,701	\$ 3,041,875	\$ 4,456,936	\$ 3,501,338	\$ 4,153,793	\$ 2,592,475	\$ 2,342,431 \$	2,485,848	\$ 2,350,886	\$ 2,321,831	\$ 2,535,240	\$ 2,549,403	\$ 11,574,547	\$ 9,757,360
Total Assets Under Management	648,803,007	684,028,712	730,662,712	880,901,720	915,491,742	940,805,741	950,946,514	974,673,077	991,293,596	1,001,355,959	1,007,353,458	1,040,192,447	1,061,262,748	991,293,596	1,061,262,748
Fee-Earning Assets Under Management	481,225,407	498,932,526	528,412,550	649,969,058	677,943,302	683,825,961	705,865,351	718,386,888	731,973,409	731,145,065	734,541,603	762,607,902	781,397,555	731,973,409	781,397,555
Weighted-Average Fee-Earning AUM	475,329,260	490,078,967	513,672,538	589,190,804	663,956,180	680,884,632	694,845,656	712,126,119	725,180,149	731,559,237	732,843,334	748,574,752	772,002,728	703,598,982	748,333,107
Inflows	31,604,085	37,281,457	46,740,292	154,845,820	49,874,972	88,258,825	44,844,245	43,061,397	40,359,694	30,115,202	25,343,278	52,700,239	34,041,513	216,524,161	142,200,232
Capital Deployed	17,719,156	23,819,630	37,103,524	65,783,197	22,783,743	47,762,986	31,295,290	18,711,922	10,841,196	19,462,601	12,430,922	31,075,605	24,525,890	108,611,394	87,495,018
Realizations	14,868,027	19,633,048	21,752,441	20,955,987	23,235,910	29,309,457	15,745,865	13,476,408	17,951,836	17,178,175	14,775,981	15,784,847	15,045,112	76,483,566	62,784,115

#### **Real Estate**

														Last Twe	lve Months
(\$ in thousands)	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22	2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	1Q'23	1Q'24
Management Fees, Net															_
Base Management Fees	\$ 427,186	\$ 453,664	\$ 485,308	\$ 529,254	\$ 580,186	\$ 611,751	\$ 610,606	\$ 659,636	\$ 705,387	\$ 709,977	\$ 697,561	\$ 681,307	\$ 694,179	\$ 2,587,380	\$ 2,783,024
Transaction and Other Fees, Net	26,019	38,080	53,876	42,420	40,485	46,974	54,342	29,623	20,561	27,066	10,686	20,170	29,190	151,500	87,112
Management Fee Offsets	(1,623)	(493)	(446)	(937)	(960)	(689)	(1,842)	(7,047)	(10,457)	(8,307)	(7,616)	(2,977)	(2,930)	(20,035)	(21,830)
Total Management Fees, Net	451,582	491,251	538,738	570,737	619,711	658,036	663,106	682,212	715,491	728,736	700,631	698,500	720,439	2,718,845	2,848,306
Fee Related Performance Revenues	155,392	33,776	35,625	1,470,226	491,517	265,507	260,003	58,397	20,748	131,299	127,841	14,352	129,958	604,655	403,450
Fee Related Compensation	(188,492)	(121,957)	(137,313)	(713,587)	(344,842)	(273,893)	(239,572)	(180,818)	(137,610)	(199,006)	(199,384)	(139,880)	(174,569)	(831,893)	(712,839)
Other Operating Expenses	(44,362)	(54,760)	(61,398)	(73,985)	(66,003)	(88,329)	(74,701)	(86,298)	(74,181)	(71,949)	(83,074)	(95,846)	(89,762)	(323,509)	(340,631)
Fee Related Earnings	\$ 374,120	\$ 348,310	\$ 375,652	\$ 1,253,391	\$ 700,383	\$ 561,321	\$ 608,836	\$ 473,493	\$ 524,448	\$ 589,080	\$ 546,014	\$ 477,126	\$ 586,066	\$ 2,168,098	\$ 2,198,286
Realized Performance Revenues	88,638	351,053	495,727	184,194	802,916	1,997,720	142,794	42,283	11,096	119,721	17,419	96,122	49,967	2,193,893	283,229
Realized Performance Compensation	(22,762)	(154,928)	(199,100)	(66,430)	(290,031)	(831,402)	(33,464)	(13,148)	(3,165)	(69,593)	(7,813)	(42,728)	(21,863)	(881,179)	(141,997)
Realized Principal Investment Income (Loss)	100,820	28,129	42,677	25,243	53,975	29,116	45,297	22,402	2,224	(70)	1,565	3,909	2,193	99,039	7,597
Total Net Realizations	166,696	224,254	339,304	143,007	566,860	1,195,434	154,627	51,537	10,155	50,058	11,171	57,303	30,297	1,411,753	148,829
Segment Distributable Earnings	\$ 540,816	\$ 572,564	\$ 714,956	\$ 1,396,398	\$ 1,267,243	\$ 1,756,755	\$ 763,463	\$ 525,030	\$ 534,603	\$ 639,138	\$ 557,185	\$ 534,429	\$ 616,363	\$ 3,579,851	\$ 2,347,115
Additional Metrics:															
Segment Revenues	\$ 796,432	\$ 904,209	\$ 1,112,767	\$ 2,250,400	\$ 1,968,119	\$ 2,950,379	\$ 1,111,200	\$ 805,294		\$ 979,686	\$ 847,456	\$ 812,883	\$ 902,557	\$ 5,616,432	\$ 3,542,582
Total Assets Under Management	196,277,032	207,548,236	230,183,235	279,474,105	298,196,783	320,038,428	319,346,406	326,146,904	331,797,338	333,241,514	331,500,697	336,940,096	339,332,420	331,797,338	339,332,420
Fee-Earning Assets Under Management	155,851,794	166,263,493	180,168,093	221,476,699	240,621,453	252,125,870	273,447,850	281,967,153	287,497,306	287,556,241	284,936,903	298,889,475	301,583,557	287,497,306	301,583,557
Weighted-Average Fee-Earning AUM	152,486,628	161,057,644	173,215,794	200,822,396	231,049,076	246,373,662	262,786,860	277,707,501	284,732,231	287,526,773	286,246,571	291,913,189	300,236,515	267,131,926	292,092,696
Inflows	8,581,463	8,879,659	16,045,781	41,750,874	17,043,319	48,878,703	10,106,034	14,171,821	17,045,929	7,890,788	9,080,894	19,904,895	8,089,218	90,202,487	44,965,795
Capital Deployed	6,247,013	4,766,272	14,334,660	20,560,667	7,491,239	25,593,130	11,170,502	3,688,473	2,027,483	4,125,926	2,610,367	6,261,702	4,796,519	42,479,588	17,794,514
Realizations	1,953,532	5,306,047	7,048,140	5,182,297	9,537,783	19,846,905	4,077,373	3,599,775	4,423,681	5,542,607	4,210,722	4,567,068	3,847,191	31,947,734	18,167,588

# **Private Equity**

														Last Twel	lve Months
(\$ in thousands)	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22	2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	1Q'23	1Q'24
Management and Advisory Fees, Net															_
Base Management Fees	\$ 377,660	\$ 364,606	\$ 370,083	\$ 408,924	\$ 421,472	\$ 433,459	\$ 466,474	\$ 465,518	\$ 451,610	\$ 443,012	\$ 457,008	\$ 456,276	\$ 450,283	\$ 1,817,061	\$ 1,806,579
Transaction, Advisory and Other Fees, Net	42,707	32,272	50,241	49,685	12,658	27,551	24,313	33,354	14,784	48,825	21,780	20,251	26,149	100,002	117,005
Management Fee Offsets	(13,919)	(3,601)	10	(15,737)	(27,142)	(23,157)	(3,634)	(2,129)	(1,310)	(766)	(1,982)	(1,124)	(267)	(30,230)	(4,139)
Total Management and Advisory Fees, Net	406,448	393,277	420,334	442,872	406,988	437,853	487,153	496,743	465,084	491,071	476,806	475,403	476,165	1,886,833	1,919,445
Fee Related Performance Revenues	-	-	-	212,128	(648)	-	-	-	-	-	-	-	-	-	-
Fee Related Compensation	(140,597)	(136,767)	(139,211)	(246,249)	(151,050)	(152,622)	(142,381)	(129,141)	(161,626)	(155,680)	(145,987)	(132,376)	(157,392)	(585,770)	(591,435)
Other Operating Expenses	(51,055)	(61,041)	(56,792)	(95,580)	(67,744)	(83,233)	(76,138)	(77,062)	(76,763)	(74,403)	(78,547)	(87,028)	(86,879)	(313,196)	(326,857)
Fee Related Earnings	\$ 214,796	\$ 195,469	\$ 224,331	\$ 313,171	\$ 187,546	\$ 201,998	\$ 268,634	\$ 290,540	\$ 226,695	\$ 260,988	\$ 252,272	\$ 255,999	\$ 231,894	\$ 987,867	\$ 1,001,153
Realized Performance Revenues	255,845	383,010	988,331	635,913	450,238	122,884	309,326	308,580	499,322	147,176	299,272	322,713	446,455	1,240,112	1,215,616
Realized Performance Compensation	(111,209)	(159,375)	(417,386)	(255,229)	(206,703)	(57,380)	(164,531)	(115,615)	(232,934)	(62,641)	(117,814)	(145,256)	(218,938)	(570,460)	(544,649)
Realized Principal Investment Income	115,403	27,796	77,570	42,599	65,438	8,904	38,015	27,410	32,889	3,967	22,497	7,780	22,208	107,218	56,452
Total Net Realizations	260,039	251,431	648,515	423,283	308,973	74,408	182,810	220,375	299,277	88,502	203,955	185,237	249,725	776,870	727,419
Segment Distributable Earnings	\$ 474,835	\$ 446,900	\$ 872,846	\$ 736,454	\$ 496,519	\$ 276,406	\$ 451,444	\$ 510,915	\$ 525,972	\$ 349,490	\$ 456,227	\$ 441,236	\$ 481,619	\$ 1,764,737	\$ 1,728,572
Additional Metrics:															
Segment Revenues	\$ 777,696	\$ 804,083	\$ 1,486,235	\$ 1,333,512	\$ 922,016	\$ 569,641	\$ 834,494	\$ 832,733	\$ 997,295	\$ 642,214	\$ 798,575	\$ 805,896	\$ 944,828	\$ 3,234,163	\$ 3,191,513
Total Assets Under Management	211,801,085	223,621,359	231,520,802	261,471,007	267,956,351	275,886,414	283,267,698	288,902,142	287,048,441	295,293,356	298,643,473	304,038,221	309,999,029	287,048,441	309,999,029
Fee-Earning Assets Under Management	131,903,347	132,475,486	139,080,258	156,556,959	160,946,196	163,521,507	167,273,324	167,082,852	165,343,505	165,642,235	167,789,938	168,620,545	170,604,390	165,343,505	170,604,390
Weighted-Average Fee-Earning AUM	130,721,488	132,189,416	135,777,872	147,818,609	158,751,578	162,233,852	165,397,416	167,178,088	166,213,178	165,492,870	166,716,087	168,205,242	169,612,468	164,833,477	167,600,123
Inflows	7,831,642	7,335,028	7,355,730	31,335,827	9,233,637	20,240,070	14,490,688	8,742,330	4,556,005	8,538,940	3,551,775	7,150,604	7,359,930	48,029,093	26,601,249
Capital Deployed	5,635,608	9,456,689	10,192,831	22,757,376	7,513,208	7,460,150	7,566,936	6,385,506	3,567,000	11,016,150	3,342,335	6,551,245	7,340,688	24,979,592	28,250,418
Realizations	8,093,375	8,633,166	10,815,305	9,074,461	7,725,833	5,578,774	5,306,409	5,624,370	8,620,785	4,075,035	5,145,059	5,387,770	5,218,518	25,130,338	19,826,382

#### **Credit & Insurance**

														Last Twe	lve Months
(\$ in thousands)	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22	2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	1Q'23	1Q'24
Management Fees, Net															_
Base Management Fees	\$ 161,911	\$ 166,537	\$ 197,591	\$ 239,866	\$ 292,445	\$ 306,589	\$ 312,663	\$ 319,013	\$ 326,779	\$ 335,308	\$ 333,828	\$ 339,493	\$ 370,998	\$ 1,265,044	\$ 1,379,627
Transaction and Other Fees, Net	5,568	6,215	8,132	24,953	9,397	7,117	10,629	7,481	8,451	15,002	10,362	10,745	9,790	33,678	45,899
Management Fee Offsets	(2,125)	(1,137)	(1,884)	(1,507)	(1,619)	(1,165)	(1,323)	(1,325)	(1,101)	(1,056)	(898)	(852)	(892)	(4,914)	(3,698)
Total Management Fees, Net	165,354	171,615	203,839	263,312	300,223	312,541	321,969	325,169	334,129	349,254	343,292	349,386	379,896	1,293,808	1,421,828
Fee Related Performance Revenues	13,776	15,113	37,688	51,520	67,196	81,086	112,128	114,311	127,496	135,439	146,710	154,642	165,543	435,021	602,334
Fee Related Compensation	(77,171)	(78,023)	(107,865)	(104,263)	(127,344)	(137,035)	(135,420)	(129,985)	(163,999)	(168,234)	(148,056)	(159,901)	(181,337)	(566,439)	(657,528)
Other Operating Expenses	(46,835)	(44,504)	(51,276)	(57,297)	(57,167)	(63,882)	(68,696)	(74,436)	(74,238)	(81,375)	(76,147)	(95,974)	(85,530)	(281,252)	(339,026)
Fee Related Earnings	\$ 55,124	\$ 64,201	\$ 82,386	\$ 153,272	\$ 182,908	\$ 192,710	\$ 229,981	\$ 235,059	\$ 223,388	\$ 235,084	\$ 265,799	\$ 248,153	\$ 278,572	\$ 881,138	\$ 1,027,608
Realized Performance Revenues	25,267	41,819	6,148	136,187	30,743	78,973	12,459	25,238	125,181	42,344	14,349	135,886	15,120	241,851	207,699
Realized Performance Compensation	(10,045)	(18,342)	(1,145)	(64,918)	(13,386)	(36,109)	(4,992)	(9,359)	(56,772)	(17,571)	(5,451)	(60,696)	(5,445)	(107,232)	(89,163)
Realized Principal Investment Income (Loss)	46,383	5,082	15,820	3,511	22,781	7,019	46,993	4,200	6,009	(19,356)	29,213	6,031	3,597	64,221	19,485
Total Net Realizations	61,605	28,559	20,823	74,780	40,138	49,883	54,460	20,079	74,418	5,417	38,111	81,221	13,272	198,840	138,021
Segment Distributable Earnings	\$ 116,729	\$ 92,760	\$ 103,209	\$ 228,052	\$ 223,046	\$ 242,593	\$ 284,441	\$ 255,138	\$ 297,806	\$ 240,501	\$ 303,910	\$ 329,374	\$ 291,844	\$ 1,079,978	\$ 1,165,629
Additional Metrics:	ć 250. <b>7</b> 00	ć 222.420	Ć 2/2 /0F	ć 45.4.530	<b>.</b>	ć 170 (10	ć 102.510	<b>.</b> 440.040	Ć 500.045	Ć 507.404	Ć 522.544	Ć 45045	<b>6 5</b> (4.4 <b>5</b> (	<b>6</b> 2 22 4 22 4	Ć 0.054.044
Segment Revenues	\$ 250,780	\$ 233,629	\$ 263,495	\$ 454,530	\$ 420,943	\$ 479,619	\$ 493,549	\$ 468,918	\$ 592,815	\$ 507,681	\$ 533,564	\$ 645,945	\$ 564,156	\$ 2,034,901	\$ 2,251,346
Total Assets Under Management	158,905,670	173,713,854	188,356,418	258,622,467	266,441,781	264,829,491	269,058,778	279,908,030	291,268,846	294,580,360	297,212,418	318,915,676	329,636,429	291,268,846	329,636,429
Fee-Earning Assets Under Management	116,856,060	127,953,395	135,897,350	197,900,832	200,689,825	195,548,963	193,705,941	198,162,931	206,622,922	208,367,109	210,689,350	223,844,084	235,826,905	206,622,922	235,826,905
Weighted-Average Fee-Earning AUM	116,750,736	122,404,728	131,925,372	166,899,091	199,295,328	198,119,394	194,627,452	195,934,436	202,392,926	207,495,016	209,528,230	217,266,717	229,835,495	198,946,116	217,070,074
Inflows	13,124,022	18,869,609	19,997,259	77,442,795	19,582,685	17,133,155	19,092,560	16,230,072	16,589,263	12,303,318	10,447,636	23,157,951	17,194,307	69,045,050	63,103,212
Capital Deployed	5,279,808	8,347,260	11,172,688	20,701,851	7,351,726	14,337,534	12,314,351	8,332,733	4,825,031	3,758,943	5,817,059	16,603,608	11,955,577	39,809,649	38,135,187
Realizations	4,626,773	5,390,278	3,466,302	5,992,061	5,533,849	3,406,173	5,913,377	3,499,342	4,576,693	5,601,245	5,033,967	5,156,635	5,543,470	17,395,585	21,335,317

## **Multi-Asset Investing**

														Last Twel	ve Months
(\$ in thousands)	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22	2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	1Q'23	1Q'24
Management Fees, Net															
Base Management Fees	\$ 150,533	\$ 155,244	\$ 154,884	\$ 176,024	\$ 145,046	\$ 145,077	\$ 138,818	\$ 136,285	\$ 135,771	\$ 132,312	\$ 131,346	\$ 128,872	\$ 129,270	\$ 555,951	\$ 521,800
Transaction and Other Fees, Net	4,346	1,558	2,535	3,331	1,469	3,450	581	693	1,914	1,842	1,783	1,670	1,809	6,638	7,104
Management Fee Offsets	(58)	(203)	(255)	(56)	(69)	(40)	(57)	(11)	(2)	(29)	(18)	-	(8)	(110)	(55)
Total Management Fees, Net	154,821	156,599	157,164	179,299	146,446	148,487	139,342	136,967	137,683	134,125	133,111	130,542	131,071	562,479	528,849
Fee Related Compensation	(38,850)	(38,638)	(35,092)	(43,935)	(47,235)	(57,863)	(40,895)	(40,679)	(45,736)	(45,888)	(46,496)	(38,251)	(40,779)	(185,173)	(171,414)
Other Operating Expenses	(19,172)	(21,873)	(25,476)	(28,271)	(23,184)	(26,066)	(26,599)	(29,485)	(26,466)	(29,639)	(26,677)	(32,026)	(26,807)	(108,616)	(115,149)
Fee Related Earnings	\$ 96,799	\$ 96,088	\$ 96,596	\$ 107,093	\$ 76,027	\$ 64,558	\$ 71,848	\$ 66,803	\$ 65,481	\$ 58,598	\$ 59,938	\$ 60,265	\$ 63,485	\$ 268,690	\$ 242,286
Realized Performance Revenues	31,573	17,056	7,271	235,080	28,913	7,197	4,430	96,644	5,927	79,182	6,900	138,492	24,851	114,198	249,425
Realized Performance Compensation	(6,908)	(5,626)	(1,443)	(62,724)	(9,000)	(2,083)	(3,237)	(23,657)	(3,153)	(28,565)	(2,917)	(38,948)	(6,778)	(32,130)	(77,208)
Realized Principal Investment Income (Loss)	35,550	2,125	14,943	4,115	14,901	(1,530)	9,460	1,875	2,569	7,998	2,225	1,482	(18,060)	12,374	(6,355)
Total Net Realizations	60,215	13,555	20,771	176,471	34,814	3,584	10,653	74,862	5,343	58,615	6,208	101,026	13	94,442	165,862
Segment Distributable Earnings	\$ 157,014	\$ 109,643	\$ 117,367	\$ 283,564	\$ 110,841	\$ 68,142	\$ 82,501	\$ 141,665	\$ 70,824	\$ 117,213	\$ 66,146	\$ 161,291	\$ 63,498	\$ 363,132	\$ 408,148
Additional Metrics:															
Segment Revenues	\$ 221,944	\$ 175,780	\$ 179,378	\$ 418,494	\$ 190,260	\$ 154,154	\$ 153,232	\$ 235,486	\$ 146,179	\$ 221,305	\$ 142,236	\$ 270,516	\$ 137,862	\$ 689,051	\$ 771,919
Total Assets Under Management	81,819,220	79,145,263	80,602,257	81,334,141	82,896,827	80,051,408	79,273,632	79,716,001	81,178,971	78,240,729	79,996,870	80,298,454	82,294,870	81,178,971	82,294,870
Fee-Earning Assets Under Management	76,614,206	72,240,152	73,266,849	74,034,568	75,685,828	72,629,621	71,438,236	71,173,952	72,509,676	69,579,480	71,125,412	71,253,798	73,382,703	72,509,676	73,382,703
Weighted-Average Fee-Earning AUM	75,370,408	74,427,179	72,753,500	73,650,708	74,860,198	74,157,724	72,033,928	71,306,094	71,841,814	71,044,578	70,352,446	71,189,604	72,318,250	72,687,463	71,570,214
Inflows	2,066,958	2,197,161	3,341,522	4,316,324	4,015,331	2,006,897	1,154,963	3,917,174	2,168,497	1,382,156	2,262,973	2,486,789	1,398,058	9,247,531	7,529,976
Capital Deployed	556,727	1,249,409	1,403,345	1,763,303	427,570	372,172	243,501	305,210	421,682	561,582	661,161	1,659,050	433,106	1,342,565	3,314,899
Realizations	194,347	303,557	422,694	707,168	438,445	477,605	448,706	752,921	330,677	1,959,288	386,233	673,374	435,933	2,009,909	3,454,828

#### **Total Segments**

(\$ in thousands)	2019	2020	2021	2022	2023
Management and Advisory Fees, Net					
Base Management Fees	\$ 3,245,930	\$ 3,972,054	\$ 4,819,275	\$ 6,045,038	\$ 6,465,847
Transaction, Advisory and Other Fees, Net	314,420	207,875	391,938	310,117	235,892
Management Fee Offsets	(76,114)	(68,764)	(43,971)	(72,209)	(38,495)
Total Management and Advisory Fees, Net	3,484,236	4,111,165	5,167,242	6,282,946	6,663,244
Fee Related Performance Revenues	212,001	378,676	2,025,244	1,449,497	858,527
Fee Related Compensation	(1,336,578)	(1,496,570)	(2,348,010)	(2,330,775)	(2,088,110)
Other Operating Expenses	(571,142)	(623,217)	(793,677)	(989,023)	(1,084,333)
Fee Related Earnings	\$ 1,788,517	\$ 2,370,054	\$ 4,050,799	\$ 4,412,645	\$ 4,349,328
Realized Performance Revenues	1,660,642	1,865,993	3,883,112	4,461,338	2,061,102
Realized Performance Compensation	(603,935)	(714,347)	(1,557,570)	(1,814,097)	(896,017)
Realized Principal Investment Income	224,155	158,933	587,766	396,256	110,932
Total Net Realizations	1,280,862	1,310,579	2,913,308	3,043,497	1,276,017
Total Segment Distributable Earnings	\$ 3,069,379	\$ 3,680,633	\$ 6,964,107	\$ 7,456,142	\$ 5,625,345
Net Interest and Dividend Income (Loss)	(2,441)	(34,910)	(33,588)	(31,494)	106,120
Taxes and Related Payables	(196,159)	(304,127)	(759,682)	(791,868)	(670,510)
Distributable Earnings	\$ 2,870,779	\$ 3,341,596	\$ 6,170,837	\$ 6,632,780	\$ 5,060,955
Additional Metrics:					
Total Segment Revenues	\$ 5,581,034	\$ 6,514,767	\$ 11,663,364	\$ 12,590,037	\$ 9,693,805
Total Assets Under Management	571,122,463	618,556,928	880,901,720	974,673,077	1,040,192,447
Fee-Earning Assets Under Management	408,074,852	469,433,114	649,969,058	718,386,888	762,607,902
Weighted-Average Fee-Earning AUM	375,416,357	436,180,003	525,594,531	687,198,112	735,730,973
Inflows	134,377,279	95,013,496	270,471,654	226,039,439	148,518,413
Capital Deployed	62,948,430	61,695,938	144,425,507	120,553,941	73,810,324
Realizations	40,201,826	42,624,988	77,209,503	81,767,640	65,690,839

#### **Real Estate**

(\$ in thousands)	2019	2020	2021	2022	2023
Management Fees, Net					
Base Management Fees	\$ 1,116,183	\$ 1,553,483	\$ 1,895,412	\$ 2,462,179	\$ 2,794,232
Transaction and Other Fees, Net	175,831	98,225	160,395	171,424	78,483
Management Fee Offsets	(26,836)	•	,	,	•
Total Management Fees, Net	1,265,178	1,638,688	2,052,308	2,623,065	2,843,358
Fee Related Performance Revenues	198,237	338,161	1,695,019	1,075,424	294,240
Fee Related Compensation	(531,259)	•	, ,		
Other Operating Expenses	(168,332)	, , ,			
Fee Related Earnings	\$ 763,824	\$ 1,175,612	\$ 2,351,473	\$ 2,344,033	\$ 2,136,668
Realized Performance Revenues	1,032,337	787,768	1,119,612	2,985,713	244,358
Realized Performance Compensation	(374,096)	(312,698)	(443,220)	(1,168,045)	
Realized Principal Investment Income	79,733	24,764	196,869	150,790	7,628
Total Net Realizations	737,974	499,834	873,261	1,968,458	128,687
Segment Distributable Earnings	\$ 1,501,798	\$ 1,675,446	\$ 3,224,734	\$ 4,312,491	\$ 2,265,355
Additional Metrics:					
Segment Revenues	\$ 2,575,485	\$ 2,789,381	\$ 5,063,808	\$ 6,834,992	\$ 3,389,584
Total Assets Under Management	163,156,064	187,191,247	279,474,105	326,146,904	336,940,096
Fee-Earning Assets Under Management	128,214,137	149,121,461	221,476,699	281,967,153	298,889,475
Weighted-Average Fee-Earning AUM	106,601,107	135,979,610	174,576,308	253,927,805	288,169,416
Inflows	34,190,566	33,426,600	75,257,777	90,199,877	53,922,506
Capital Deployed	22,458,025	25,007,584	45,908,612	47,943,344	15,025,478
Realizations	18,097,899	16,256,579	19,490,016	37,061,836	18,744,078

## **Private Equity**

(\$ in thousands)		2019		2020		2021		2022		2023
Management and Advisory Fees, Net										
Base Management Fees	\$	986,482	\$	1,232,028	\$	1,521,273	\$	1,786,923	\$	1,807,906
Transaction, Advisory and Other Fees, Net		115,174		82,440		174,905		97,876		105,640
Management Fee Offsets		(37,327)		(44,628)		(33,247)		(56,062)		(5,182)
Total Management and Advisory Fees, Net		1,064,329		1,269,840		1,662,931		1,828,737		1,908,364
Fee Related Performance Revenues		-		-		212,128		(648)		-
Fee Related Compensation		(423,752)		(455,538)		(662,824)		(575,194)		(595,669)
Other Operating Expenses		(160,010)		(195,213)		(264,468)		(304,177)		(316,741)
Fee Related Earnings	\$	480,567	\$	619,089	\$	947,767	\$	948,718	\$	995,954
Realized Performance Revenues		468,992		877,493		2,263,099		1,191,028		1,268,483
Realized Performance Compensation		(192,566)		(366,949)		(943,199)		(544,229)		(558,645)
Realized Principal Investment Income		90,249		72,089		263,368		139,767		67,133
Total Net Realizations		366,675		582,633		1,583,268		786,566		776,971
Segment Distributable Earnings	\$	847,242	\$	1,201,722	\$	2,531,035	\$	1,735,284	\$	1,772,925
Additional Metrics:										
Segment Revenues	\$	1,623,570	\$	2,219,422	\$	4,401,526	\$	3,158,884	\$	3,243,980
Total Assets Under Management	1	82,886,109	1	97,549,222	2	261,471,007	2	88,902,142	3	04,038,221
Fee-Earning Assets Under Management		97,773,964	1	29,539,630	1	56,556,959	1	67,082,852	10	68,620,545
Weighted-Average Fee-Earning AUM		91,366,067	1	22,920,051	1	37,911,136	1	63,076,168	10	66,895,815
Inflows		56,836,570		23,030,463		53,858,227		52,706,725		23,797,324
Capital Deployed		26,601,418		22,887,733		48,042,504		28,925,800		24,476,730
Realizations		13,540,914		17,304,777		36,616,307		24,235,386		23,228,649

#### **Credit & Insurance**

(\$ in thousands)		2019		2020		2021		2022		2023
Management Fees, Net										
Base Management Fees	\$	586,535	\$	603,713	\$	765,905	\$	1,230,710	\$	1,335,408
Transaction and Other Fees, Net		19,882		21,311		44,868		34,624		44,560
Management Fee Offsets		(11,813)		(10,466)		(6,653)		(5,432)		(3,907)
Total Management Fees, Net		594,604		614,558		804,120		1,259,902		1,376,061
Fee Related Performance Revenues		13,764		40,515		118,097		374,721		564,287
Fee Related Compensation		(229,607)		(261,214)		(367,322)		(529,784)		(640,190)
Other Operating Expenses		(160,801)		(165,114)		(199,912)		(264, 181)		(327,734)
Fee Related Earnings	\$	217,960	\$	228,745	\$	354,983	\$	840,658	\$	972,424
Realized Performance Revenues		32,737		20,943		209,421		147,413		317,760
Realized Performance Compensation		(12,972)		(3,476)		(94,450)		(63,846)		(140,490)
Realized Principal Investment Income		32,466		7,970		70,796		80,993		21,897
Total Net Realizations		52,231		25,437		185,767		164,560		199,167
Segment Distributable Earnings	\$	270,191	\$	254,182	\$	540,750	\$	1,005,218	\$	1,171,591
Additional Metrics:										
Segment Revenues	\$	673,571	\$	683,986	\$	1,202,434	\$	1,863,029	\$	2,280,005
Total Assets Under Management	14	14,342,178	1!	54,393,590	2	58,622,467	2	79,908,030	3	18,915,676
Fee-Earning Assets Under Management	10	06,450,747	1	16,645,413	1	97,900,832	1	98,162,931	22	23,844,084
Weighted-Average Fee-Earning AUM	10	02,357,304	10	05,304,946	1	39,050,610	1	97,201,698	20	09,537,279
Inflows	3	31,107,288		28,141,077	1	29,433,685		72,038,472	(	62,498,168
Capital Deployed	1	10,184,635		11,112,000		45,501,607		42,336,344		31,004,641
Realizations		7,291,045		7,670,738		19,475,414		18,352,741		20,368,540

#### **Multi-Asset Investing**

Management Fees, Net       \$ 556,730 \$ 582,830 \$ 636,685 \$ 565,226 \$ 528         Transaction and Other Fees, Net       3,533 5,899 11,770 6,193 7         Management Fee Offsets       (138) (650) (572) (177)         Total Management Fees, Net       560,125 588,079 647,883 571,242 535         Fee Related Compensation       (151,960) (161,713) (156,515) (186,672) (176         Other Operating Expenses       (81,999) (79,758) (94,792) (105,334) (114         Fee Related Earnings       \$ 326,166 \$ 346,608 \$ 396,576 \$ 279,236 \$ 244
Transaction and Other Fees, Net       3,533       5,899       11,770       6,193       7         Management Fee Offsets       (138)       (650)       (572)       (177)         Total Management Fees, Net       560,125       588,079       647,883       571,242       535         Fee Related Compensation       (151,960)       (161,713)       (156,515)       (186,672)       (176         Other Operating Expenses       (81,999)       (79,758)       (94,792)       (105,334)       (114
Management Fee Offsets         (138)         (650)         (572)         (177)           Total Management Fees, Net         560,125         588,079         647,883         571,242         535           Fee Related Compensation         (151,960)         (161,713)         (156,515)         (186,672)         (176           Other Operating Expenses         (81,999)         (79,758)         (94,792)         (105,334)         (114
Total Management Fees, Net       560,125       588,079       647,883       571,242       535         Fee Related Compensation       (151,960)       (161,713)       (156,515)       (186,672)       (176         Other Operating Expenses       (81,999)       (79,758)       (94,792)       (105,334)       (114
Fee Related Compensation       (151,960)       (161,713)       (156,515)       (186,672)       (176         Other Operating Expenses       (81,999)       (79,758)       (94,792)       (105,334)       (114
Other Operating Expenses (81,999) (79,758) (94,792) (105,334) (114
Fee Related Earnings \$ 326,166 \$ 346,608 \$ 396,576 \$ 279,236 \$ 244
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Realized Performance Revenues 126,576 179,789 290,980 137,184 230
Realized Performance Compensation (24,301) (31,224) (76,701) (37,977) (73
Realized Principal Investment Income 21,707 54,110 56,733 24,706 14
Total Net Realizations 123,982 202,675 271,012 123,913 171
Segment Distributable Earnings \$ 450,148 \$ 549,283 \$ 667,588 \$ 403,149 \$ 415
Additional Metrics:
Segment Revenues \$ 708,408 \$ 821,978 \$ 995,596 \$ 733,132 \$ 780
Total Assets Under Management 80,738,112 79,422,869 81,334,141 79,716,001 80,298
Fee-Earning Assets Under Management 75,636,004 74,126,610 74,034,568 71,173,952 71,253
Weighted-Average Fee-Earning AUM 75,091,879 71,975,396 74,056,477 72,992,441 71,128
Inflows 12,242,855 10,415,356 11,921,965 11,094,365 8,300
Capital Deployed 3,704,352 2,688,621 4,972,784 1,348,453 3,303
Realizations 1,271,968 1,392,894 1,627,766 2,117,677 3,349

# **GAAP - Consolidated Statements of Operations**

														Last Twelve	e Months
(\$ in thousands) (unaudited)	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22	2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	1Q'23	1Q'24
Revenues	10,21	2021	3021	1021	TQ ZZ		3Q 22	10 22	1423	<i>EQ 23</i>	3Q <u>2</u> 3	10 23	10/2-1	10 23	1Q Z-1
Management and Advisory Fees, Net	\$ 1,177,815 \$	1,212,549 \$	1,320,795 \$	1,459,548	\$ 1,475,936 \$	1,561,187 \$	1.617.754 \$	1,648,438 \$	1,658,315 \$	1,709,370 \$	1,655,443 \$	1,648,132	5 1,727,148	\$ 6,485,694	\$ 6,740,093
Incentive Fees	36,124	33,207	48,206	136,454	104,489	99,598	110,776	210,264	142,876	153,077	158,801	240,417	179,341	563,514	731,636
Investment Income (Loss)	30,121	33,207	10,200	130, 131	10 1, 10 7	77,370	110,770	210,201	1 12,070	133,077	130,001	2 10, 117	177,311	303,311	751,030
Performance Allocations															
Realized	534,367	808,620	1,522,495	2,787,970	1,766,386	2,453,769	725,888	435,597	646,894	502,084	453,690	621,173	652,517	4,262,148	2,229,464
Unrealized	2,464,497	2,697,170	2,724,366	789,213	1,293,050	(3,467,668)	(771,637)	(488,801)	(759,212)	114,395	(63,204)	(983,647)	445,943	(5,487,318)	(486,513
Principal Investments	_,,	_,~,,,,	_,: _ :,===	7 07 ,2 10	.,_,,,,,,,	(2, 101, 100)	(111,001)	(100,001)	(: = , , = , = ,	,	(55,25.)	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	(0, 101, 010)	(100,010
Realized	355,038	152,060	325,414	171,310	285,104	265,161	193,228	106,834	108,058	54,835	94,313	46,617	78,597	673,281	274,362
Unrealized	639,315	328,835	183,754	304,297	73,961	(500,490)	(1,069,697)	(67,623)	(491,417)	164,089	69,340	(345,166)	461,623	(2,129,227)	349,886
Total Investment Income (Loss)	3,993,217	3,986,685	4,756,029	4,052,790	3,418,501	(1,249,228)	(922,218)	(13,993)	(495,677)	835,403	554,139	(661,023)	1,638,680	(2,681,116)	2,367,199
Interest and Dividend Revenue	31,412	31,017	35,048	63,166	54,485	62,075	52,420	102,632	90,485	148,505	109,133	168,374	97,839	307,612	523,851
Other	60,304	27,896	64,187	50,699	72,869	155,588	199,382	(243,282)	(14,154)	(31,664)	63,769	(110,880)	44,820	97,534	(33,955
Total Revenues	\$ 5,298,872 \$	5,291,354 \$	6,224,265 \$	5 5,762,657	\$ 5,126,280 \$	629,220 \$	1,058,114 \$	1,704,059 \$	1,381,845 \$	2,814,691 \$	2,541,285 \$	1,285,020	3,687,828	· · · · · · · · · · · · · · · · · · ·	\$ 10,328,824
Expenses	<del>-                                    </del>	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0,22 i,200 <i>q</i>	. 5,762,667	ψ 5,126,266 ψ	027,220 ¥	1,000,111	1,701,007	1,501,015		2,5 11,205 φ	1,200,020	7 3,007,020	,,,,,,,	<del>↓</del> ,525,52 .
Compensation and Benefits															
Compensation	542,638	507,104	536,199	576,032	656,505	686,012	600,273	626,990	716,285	737,017	700,268	631,877	794,803	2,629,560	2,863,965
Incentive Fee Compensation	13,325	14,431	21,007	49,349	41,019	45,363	50,355	71,261	63,281	64,227	65,432	88,127	73,707	230,260	291,493
Performance Allocations Compensation	.0,020	,	_1,002	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	.0,000	22,222	7 1,20 1	33,23	· .,	33, 132	55,	,		_,,,,,
Realized	213,027	347,423	631,632	1,119,911	717,601	1,035,916	313,930	157,817	296,794	205,196	168,620	230,249	258,894	1,804,457	862,959
Unrealized	1,049,969	1,150,219	1,193,853	384,007	472,284	(1,386,543)	(359,590)	(196,739)	(313,249)	54,155	11,866	(407,175)	180,900	(2,256,121)	(160,254
Total Compensation and Benefits	1,818,959	2,019,177	2,382,691	2,129,299	1,887,409	380,748	604,968	659,329	763,111	1,060,595	946,186	543,078	1,308,304	2,408,156	3,858,163
General, Administrative and Other	185,122	205,057	217,995	309,673	240,674	289,288	270,369	292,340	273,394	275,034	279,186	289,691	369,950	1,125,391	1,213,861
Interest Expense	44,983	44,322	52,413	56,550	66,747	69,642	80,507	100,329	104,441	108,096	110,599	108,732	108,203	354,919	435,630
Fund Expenses	2,383	3,774	1,260	2,959	2,192	4,435	5,517	18,531	48,399	31,585	38,934	69	3,950	76,882	74,538
Total Expenses			2,654,359 \$	· · · · · · · · · · · · · · · · · · ·	\$ 2,197,022 \$	744,113 \$	961,361 \$	· · · · · · · · · · · · · · · · · · ·			,			\$ 3,965,348	
Other Income (Loss)	, , , .	, , .	, , .	, ,	. , , .	, .	, .	, ,	, , .		, , .	,	. , ,	. , ,	
Change in Tax Receivable Agreement Liability	2,910	(392)	(37,321)	32,044	761	(13)	-	21,535	(5,208)	7,095	-	(29,083)	-	16,314	(21,988
Net Gains (Losses) from Fund Investment Activities	120,353	127,116	132,312	81,843	50,876	(104,326)	1,178	(52,870)	71,064	80,500	(49,078)	(159,287)	(17,767)	(84,954)	(145,632
Income (Loss) Before Provision (Benefit) for Taxes	\$ 3,370,688 \$	·	3,664,897 \$	3,378,063	\$ 2,980,895 \$	(219,232) \$	97,931 \$	602,195 \$	258,356 \$	1,426,976 \$	1,117,302 \$	155,080	1,879,654		\$ 4,579,012
Provision (Benefit) for Taxes	(447)	288,250	458,904	437,694	483,281	36,514	94,231	(141,146)	47,675	223,269	196,560	45,957	283,671	37,274	749,457
Net Income (Loss)	\$ 3,371,135 \$		3,205,993 \$		·	(255,746) \$	·	743,341 \$		1,203,707 \$	920,742 \$	·	1,595,983	·	\$ 3,829,555
Net Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	629	637	1,550	2,924	5,052	25,875	25,773	(199,590)	(6,700)	17,688	(92,577)	(163,929)	(39,669)	(154,642)	(278,487)
Net Income (Loss) Attributable to Non-Controlling Interests in Consolidated Entities	386,850	431,516	486,907	320,033	216,375	(216,707)	(62,093)	170,191	74,869	89,436	20,716	39,134	102,827	(33,740)	252,113
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	1,235,784	1,116,193	1,315,641	1,218,934	1,059,313	(35,521)	37,724	214,886	56,700	495,309	440,609	82,118	685,439	273,789	1,703,475
Net Income (Loss) Attributable to Blackstone Inc. ("BX")	\$ 1,747,872 \$	1,309,152 \$	1,401,895 \$	1,398,478	\$ 1,216,874 \$	(29,393) \$	2,296 \$	557,854 \$	85,812 \$	601,274 \$	551,994 \$	151,800	847,386	\$ 616,569	\$ 2,152,454

## **GAAP - Consolidated Statements of Operations**

(\$ in thousands) (unaudited)	2019	2020	2021	2022	2023
Revenues					
Management and Advisory Fees, Net	\$ 3,472,155	\$ 4,092,549	\$	\$ 6,303,315	\$ 6,671,260
Incentive Fees	129,911	138,661	253,991	525,127	695,171
Investment Income (Loss)					
Performance Allocations					
Realized	1,739,000	2,106,000	5,653,452	5,381,640	2,223,841
Unrealized	1,126,332	(384,393)	8,675,246	(3,435,056)	(1,691,668)
Principal Investments					
Realized	393,478	391,628	1,003,822	850,327	303,823
Unrealized	 215,003	(114,607)	1,456,201	(1,563,849)	(603,154)
Total Investment Income	3,473,813	1,998,628	16,788,721	1,233,062	232,842
Interest and Dividend Revenue	182,398	125,231	160,643	271,612	516,497
Other	 79,993	(253,142)	203,086	184,557	(92,929)
Total Revenues	\$ 7,338,270	\$ 6,101,927	\$ 22,577,148	\$ 8,517,673	\$ 8,022,841
Expenses					
Compensation and Benefits					
Compensation	1,820,330	1,855,619	2,161,973	2,569,780	2,785,447
Incentive Fee Compensation	44,300	44,425	98,112	207,998	281,067
Performance Allocations Compensation					
Realized	662,942	843,230	2,311,993	2,225,264	900,859
Unrealized	540,285	(154,516)	3,778,048	(1,470,588)	(654,403)
Total Compensation and Benefits	3,067,857	2,588,758	8,350,126	3,532,454	3,312,970
General, Administrative and Other	679,408	711,782	917,847	1,092,671	1,117,305
Interest Expense	199,648	166,162	198,268	317,225	431,868
Fund Expenses	17,738	12,864	10,376	30,675	118,987
Total Expenses	\$ 3,964,651	\$ 3,479,566	\$ 9,476,617	\$ 4,973,025	\$ 4,981,130
Other Income (Loss)					
Change in Tax Receivable Agreement Liability	161,567	(35,383)	(2,759)	22,283	(27,196)
Net Gains (Losses) from Fund Investment Activities	282,829	30,542	461,624	(105,142)	(56,801)
Income Before Provision for Taxes	\$ 3,818,015	\$ 2,617,520	\$ 13,559,396	\$ 3,461,789	\$ 2,957,714
Provision (Benefit) for Taxes	(47,952)	356,014	1,184,401	472,880	513,461
Net Income	\$ 3,865,967	\$ 2,261,506	\$ 12,374,995	\$ 2,988,909	\$ 2,444,253
Net Income (Loss) Attributable to Redeemable	(10.1)	(12.000)		44.40.000	(0.45 - 40)
Non-Controlling Interests in Consolidated Entities	(121)	(13,898)	5,740	(142,890)	(245,518)
Net Income Attributable to Non-Controlling Interests in Consolidated Entities	476,779	217,117	1,625,306	107,766	224,155
Net Income Attributable to Non-Controlling Interests in Blackstone Holdings	1,339,627	1,012,924	4,886,552	1,276,402	1,074,736
Net Income Attributable to Blackstone Inc. ("BX")	\$ 2,049,682	\$ 1,045,363	\$ 5,857,397	\$ 1,747,631	\$ 1,390,880

#### **Reconciliation of GAAP to Non-GAAP Measures**

														Last Twel	ve Months
(\$ in thousands)	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22	2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	1Q'23	1Q'24
Net Income (Loss) Attributable to Blackstone Inc.	\$ 1,747,872	\$ 1,309,152	\$ 1,401,895	\$ 1,398,478	\$ 1,216,874	\$ (29,393)	2,296	\$ 557,854	\$ 85,812	\$ 601,274	\$ 551,994	\$ 151,800	\$ 847,386 \$	616,569	\$ 2,152,454
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	1,235,784	1,116,193	1,315,641	1,218,934	1,059,313	(35,521)	37,724	214,886	56,700	495,309	440,609	82,118	685,439	273,789	1,703,475
Net Income (Loss) Attributable to Non-Controlling Interests in Consolidated Entities	386,850	431,516	486,907	320,033	216,375	(216,707)	(62,093)	170,191	74,869	89,436	20,716	39,134	102,827	(33,740)	252,113
Net Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	629	637	1,550	2,924	5,052	25,875	25,773	(199,590)	(6,700)	17,688	(92,577)	(163,929)	(39,669)	(154,642)	(278,487)
Net Income (Loss)	\$ 3,371,135	\$ 2,857,498	\$ 3,205,993	\$ 2,940,369	\$ 2,497,614	\$ (255,746) \$	3,700	\$ 743,341	\$ 210,681	\$ 1,203,707	\$ 920,742	\$ 109,123	\$ 1,595,983 \$	701,976	\$ 3,829,555
Provision (Benefit) for Taxes	(447)	288,250	458,904	437,694	483,281	36,514	94,231	(141,146)	47,675	223,269	196,560	45,957	283,671	37,274	749,457
Income (Loss) Before Provision (Benefit) for Taxes	\$ 3,370,688	\$ 3,145,748	\$ 3,664,897	\$ 3,378,063	\$ 2,980,895	\$ (219,232)	97,931	\$ 602,195	\$ 258,356	\$ 1,426,976	\$ 1,117,302	\$ 155,080	\$ 1,879,654 \$	739,250	\$ 4,579,012
Transaction-Related and Non-Recurring Items (a)	27,888	35,533	59,193	21,424	25,333	25,141	9,247	(2,588)	8,621	2,228	6,250	8,882	52,197	40,421	69,557
Amortization of Intangibles (b)	17,124	17,044	17,044	17,044	17,044	17,044	13,238	13,155	11,341	7,412	7,357	7,347	7,333	54,778	29,449
Impact of Consolidation (c)	(387,479)	(432,153)	(488,457)	(322,957)	(221,427)	190,832	36,320	29,399	(68,169)	(107,124)	71,861	124,795	(63,158)	188,382	26,374
Unrealized Performance Revenues (d)	(2,464,497)	(2,697,170)	(2,724,366)	(789,213)	(1,293,050)	3,467,668	771,637	490,723	759,316	(114,379)	63,209	983,642	(445,936)	5,489,344	486,536
Unrealized Performance Allocations Compensation (e)	1,049,969	1,150,219	1,193,853	384,007	472,284	(1,386,543)	(359,590)	(196,739)	(313,249)	54,155	11,866	(407,175)	180,900	(2,256,121)	(160,254)
Unrealized Principal Investment (Income) Loss (f)	(423,934)	(104,658)	2,343	(153,518)	(26,758)	203,288	996,105	62,894	479,120	(160,702)	(84,780)	359,663	(442,976)	1,741,407	(328,795)
Other Revenues (g)	(60,273)	(27,870)	(64,109)	(50,633)	(72,819)	(155,704)	(198,546)	243,315	14,180	31,718	(63,748)	110,933	(44,747)	(96,755)	34,156
Equity-Based Compensation (h)	144,272	121,422	129,254	164,589	201,545	195,644	190,197	194,704	268,134	249,755	255,616	185,969	317,779	848,679	1,009,119
Administrative Fee Adjustment (i)	2,708	2,551	2,488	2,441	2,485	2,476	2,460	2,445	2,447	2,413	2,425	2,422	2,477	9,828	9,737
Taxes and Related Payables (j)	(84,222)	(140,673)	(156,867)	(377,920)	(147,652)	(354,789)	(184,130)	(105,297)	(171,005)	(180,380)	(175,747)	(143,378)	(177,145)	(815,221)	(676,650)
Distributable Earnings	\$ 1,192,244	\$ 1,069,993	\$ 1,635,273	\$ 2,273,327	\$ 1,937,880	\$ 1,985,825	1,374,869	\$ 1,334,206	\$ 1,249,092	\$ 1,212,072	\$ 1,211,611	\$ 1,388,180	\$ 1,266,378 \$	5,943,992	\$ 5,078,241
Taxes and Related Payables (j)	84,222	140,673	156,867	377,920	147,652	354,789	184,130	105,297	171,005	180,380	175,747	143,378	177,145	815,221	676,650
Net Interest and Dividend (Income) Loss (k)	12,928	11,201	16,238	(6,779)	12,117	3,282	22,850	(6,755)	9,108	(46,110)	(3,890)	(65,228)	9,801	28,485	(105,427)
Total Segment Distributable Earnings	\$ 1,289,394	\$ 1,221,867	\$ 1,808,378	\$ 2,644,468	\$ 2,097,649	\$ 2,343,896	1,581,849	\$ 1,432,748	\$ 1,429,205	\$ 1,346,342	\$ 1,383,468	\$ 1,466,330	\$ 1,453,324 \$	6,787,698	\$ 5,649,464
Realized Performance Revenues (l)	(401,323)	(792,938)	(1,497,477)	(1,191,374)	(1,312,810)	(2,206,774)	(469,009)	(472,745)	(641,526)	(388,423)	(337,940)	(693,213)	(536,393)	(3,790,054)	(1,955,969)
Realized Performance Compensation (m)	150,924	338,271	619,074	449,301	519,120	926,974	206,224	161,779	296,024	178,370	133,995	287,628	253,024	1,591,001	853,017
Realized Principal Investment (Income) Loss (n)	(298,156)	(63,132)	(151,010)	(75,468)	(157,095)	(43,509)	(139,765)	(55,887)	(43,691)	7,461	(55,500)	(19,202)	(9,938)	(282,852)	(77,179)
Fee Related Earnings	\$ 740,839	\$ 704,068	\$ 778,965	\$ 1,826,927	\$ 1,146,864	\$ 1,020,587	1,179,299	\$ 1,065,895	\$ 1,040,012	\$ 1,143,750	\$ 1,124,023	\$ 1,041,543	\$ 1,160,017 \$	4,305,793	\$ 4,469,333
Adjusted EBITDA Reconciliation															
Distributable Earnings	\$ 1,192,244	\$ 1,069,993	\$ 1,635,273	\$ 2,273,327	\$ 1,937,880	\$ 1,985,825	1,374,869	\$ 1,334,206	\$ 1,249,092	\$ 1,212,072	\$ 1,211,611	\$ 1,388,180	\$ 1,266,378 \$	5,943,992	\$ 5,078,241
Interest Expense (o)	44,340	44,132	51,773	56,387	66,602	69,425	80,312	100,230	104,209	107,130	110,014	108,168	107,640	354,176	432,952
Taxes and Related Payables (j)	84,222	140,673	156,867	377,920	147,652	354,789	184,130	105,297	171,005	180,380	175,747	143,378	177,145	815,221	676,650
Depreciation and Amortization (p)	12,293	12,581	12,771	14,542	14,316	15,644	14,958	24,301	23,175	24,100	21,598	25,251	26,053	78,078	97,002
Adjusted EBITDA	\$ 1,333,099		\$ 1,856,684	\$ 2,722,176	\$ 2,166,450	\$ 2.425.683	1 654 260	\$ 1,564,034	\$ 1,547,481	\$ 1 523 682		\$ 1,664,977		7.191.467	\$ 6,284,845

See Reconciliation of GAAP to Non-GAAP Measures - Notes.

#### **Reconciliation of GAAP to Non-GAAP Measures**

(\$ in thousands)		2019		2020		2021		2022		2023
Net Income Attributable to Blackstone Inc.	\$	2,049,682	Ş		\$	5,857,397	\$		Ş	1,390,880
Net Income Attributable to Non-Controlling Interests in Blackstone Holdings		1,339,627		1,012,924		4,886,552		1,276,402		1,074,736
Net Income Attributable to Non-Controlling Interests in Consolidated Entities		476,779		217,117		1,625,306		107,766		224,155
Net Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities		(121)		(13,898)		5,740		(142,890)		(245,518)
Net Income	\$	3,865,967	\$	2,261,506	\$	12,374,995	\$	2,988,909	\$	2,444,253
Provision (Benefit) for Taxes		(47,952)		356,014		1,184,401		472,880		513,461
Income Before Provision for Taxes	\$	3,818,015	\$	2,617,520	\$	13,559,396	\$	3,461,789	\$	2,957,714
Transaction-Related and Non-Recurring Items (a)		208,613		240,729		144,038		57,133		25,981
Amortization of Intangibles (b)		65,931		65,984		68,256		60,481		33,457
Impact of Consolidation (c)		(476,658)		(203,219)		(1,631,046)		35,124		21,363
Unrealized Performance Revenues (d)		(1,126,668)		384,758		(8,675,246)		3,436,978		1,691,788
Unrealized Performance Allocations Compensation (e)		540,285		(154,516)		3,778,048		(1,470,588)		(654,403)
Unrealized Principal Investment (Income) Loss (f)		(113,327)		101,742		(679,767)		1,235,529		593,301
Other Revenues (g)		(79,447)		253,693		(202,885)		(183,754)		93,083
Equity-Based Compensation (h)		230,194		333,767		559,537		782,090		959,474
Administrative Fee Adjustment (i)		-		5,265		10,188		9,866		9,707
Taxes and Related Payables (j)		(196,159)		(304,127)		(759,682)		(791,868)		(670,510)
Distributable Earnings	\$	2,870,779	\$	3,341,596	\$	6,170,837	\$	6,632,780	\$	5,060,955
Taxes and Related Payables (j)		196,159		304,127		759,682		791,868		670,510
Net Interest and Dividend (Income) Loss (k)		2,441		34,910		33,588		31,494		(106,120)
Total Segment Distributable Earnings	\$	3,069,379	\$	3,680,633	\$	6,964,107	\$	7,456,142	\$	5,625,345
Realized Performance Revenues (I)		(1,660,642)		(1,865,993)		(3,883,112)		(4,461,338)		(2,061,102)
Realized Performance Compensation (m)		603,935		714,347		1,557,570		1,814,097		896,017
Realized Principal Investment Income (n)		(224,155)		(158,933)		(587,766)		(396,256)		(110,932)
Fee Related Earnings	\$	1,788,517	\$	2,370,054	\$	4,050,799	\$	4,412,645	\$	4,349,328
Adjusted EBITDA Reconciliation										
Distributable Earnings	\$	2,870,779	\$	3,341,596	\$	6,170,837	\$	6,632,780	\$	5,060,955
Interest Expense (o)	•	195,034		165,022		196,632	7	316,569		429,521
Taxes and Related Payables (j)		196,159		304,127		759,682		791,868		670,510
Depreciation and Amortization (p)		26,350		35,136		52,187		69,219		94,124
Adjusted EBITDA	Ś	3,288,322	\$	3,845,881	\$	7,179,338	\$	7,810,436	\$	6,255,110
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#### Reconciliation of GAAP to Non-GAAP Measures - Notes

Note: See Definitions.

- (a) This adjustment removes Transaction-Related and Non-Recurring Items, which are excluded from Blackstone's segment presentation. Transaction-Related and Non-Recurring Items arise from corporate actions including acquisitions, divestitures, Blackstone's initial public offering, and non-recurring gains, losses, or other charges, if any. They consist primarily of equity-based compensation charges, gains and losses on contingent consideration arrangements, changes in the balance of the Tax Receivable Agreement resulting from a change in tax law or similar event, transaction costs, gains or losses associated with these corporate actions, and non-recurring gains, losses or other charges that affect period-to-period comparability and are not reflective of Blackstone's operational performance.
- (b) This adjustment removes the amortization of transaction-related intangibles, which are excluded from Blackstone's segment presentation.
- (c) This adjustment reverses the effect of consolidating Blackstone Funds, which are excluded from Blackstone's segment presentation. This adjustment includes the elimination of Blackstone's interest in these funds and the removal of amounts associated with the ownership of Blackstone consolidated operating partnerships held by non-controlling interests.
- (d) This adjustment removes Unrealized Performance Revenues on a segment basis.
- (e) This adjustment removes Unrealized Performance Allocations Compensation.
- (f) This adjustment removes Unrealized Principal Investment Income on a segment basis.
- (g) This adjustment removes Other Revenues on a segment basis.
- (h) This adjustment removes Equity-Based Compensation on a segment basis.
- (i) This adjustment adds an amount equal to an administrative fee collected on a quarterly basis from certain holders of Blackstone Holdings Partnership Units. The administrative fee is accounted for as a capital contribution under GAAP, but is reflected as a reduction of Other Operating Expenses in Blackstone's segment presentation.
- (j) Taxes represent the total GAAP tax provision adjusted to include only the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and adjusted to exclude the tax impact of any divestitures. For interim periods, taxes are calculated using the preferred annualized effective tax rate approach. Related Payables represent tax-related payables including the amount payable under the Tax Receivable Agreement. Please refer to Definitions for the full definition of Taxes and Related Payables.
- (k) This adjustment removes Interest and Dividend Revenue less Interest Expense on a segment basis.
- (l) This adjustment removes the total segment amount of Realized Performance Revenues.
- (m) This adjustment removes the total segment amount of Realized Performance Compensation.
- (n) This adjustment removes the total segment amount of Realized Principal Investment Income.
- (o) This adjustment adds back Interest Expense on a segment basis, excluding interest expense related to the Tax Receivable Agreement.
- (p) This adjustment adds back Depreciation and Amortization on a segment basis.

#### **Assets Under Management - Rollforward**

#### **Total AUM Rollforward**

(\$ in millions)

	Three Months Ended March 31, 2024									
	Real Estate		Private Equity		Credit & nsurance		Ilti-Asset evesting	Total		
Beginning Balance	\$ 336,940	\$	304,038	\$	318,916	\$	80,298	\$1,040,192		
Inflows	8,089		7,360		17,194		1,398	34,042		
Outflows	(3,233)		(1,805)		(4,350)		(1,694)	(11,082)		
Net Flows	4,856		5,555		12,845		(296)	22,959		
Realizations	(3,847)		(5,219)		(5,543)		(436)	(15,045)		
Market Activity	1,383		5,625		3,420		2,728	13,156		
Ending Balance	\$ 339,332	\$	309,999	\$	329,636	\$	82,295	\$1,061,263		
% Change	1%		2%		3%		2%	2%		

	-	Twelve Mon	ths	Ended Marc	:h 3	1, 2024		
Real Estate		Private Equity		Credit & nsurance		ulti-Asset nvesting		Total
\$ 331,797	\$	287,048	\$	291,269	\$	81,179	\$	991,294
44,966		26,601		63,103		7,530		142,200
(14,847)		(4,258)		(16,813)		(10,068)		(45,985)
30,119		22,343		46,290		(2,538)		96,215
(18,168)		(19,826)		(21,335)		(3,455)		(62,784)
(4,416)		20,434		13,413		7,108		36,538
\$ 339,332	\$	309,999	\$	329,636	\$	82,295	\$ 1	,061,263
2%		8%		13%		1%		7%

#### **Fee-Earning AUM Rollforward**

(\$ in millions)

			Three Mont			
	Real Estate		Private Equity	Credit & nsurance	ılti-Asset ıvesting	Total
Beginning Balance	\$ 298,889	\$	168,621	\$ 223,844	\$ 71,254	\$ 762,608
Inflows	9,026		2,277	16,428	1,315	29,046
Outflows	(3,175)		(218)	(2,120)	(1,287)	(6,800)
Net Flows	5,852		2,060	14,307	28	22,246
Realizations	(4,104)		(1,455)	(4,039)	(385)	(9,982)
Market Activity	946		1,379	1,714	2,486	6,526
Ending Balance	\$ 301,584	\$	170,604	\$ 235,827	\$ 73,383	\$ 781,398
% Change	1%		1%	5%	3%	2%

	-	Twelve Mon	ths	Ended Marc	:h 3	1, 2024	
Real Estate		Private Equity		Credit & nsurance		ulti-Asset nvesting	Total
\$ 287,497	\$	165,344	\$	206,623	\$	72,510	\$ 731,973
53,715		8,852		47,064		6,800	116,431
(17,610)		(811)		(11,788)		(9,327)	(39,535)
36,105		8,041		35,277		(2,527)	76,896
(19,876)		(7,205)		(14,262)		(3,246)	(44,589)
(2,143)		4,425		8,189		6,647	17,118
\$ 301,584	\$	170,604	\$	235,827	\$	73,383	\$ 781,398
5%		3%		14%		1%	<b>7</b> %

Inflows include contributions, capital raised, other increases in available capital (recallable capital and increased side-by-side commitments), purchases, inter-segment allocations and acquisitions. Outflows represent redemptions, client withdrawals and decreases in available capital (expired capital, expense drawdowns and decreased side-by-side commitments). Realizations represent realization proceeds from the disposition or other monetization of assets, current income or capital returned to investors from CLOs. Market Activity includes realized and unrealized gains (losses) on portfolio investments and the impact of foreign exchange rate fluctuations. AUM is reported in the segment where the assets are managed. Totals may not add due to rounding.

# Investment Records as of March 31, 2024<sup>(a)</sup>

(\$/€ in thousands, except where noted)		Committed	Available		Unre	ealized Investmen	ts		Realized Inve	stments		Total Inves	tments	Net IRRs	(d)
Fund (Investment Period Beginning Date / Ending Date)		Capital	Capital (b)		Value	MOIC (c)	% Public		Value	MOIC (c)		Value	MOIC (c)	Realized	Total
Real Estate						( )				(-)			(-)		
Pre-BREP	\$	140,714 \$	-	\$	-	n/a	-	\$	345,190	2.5x	\$	345,190	2.5x	33%	33%
BREP I (Sep 1994 / Oct 1996)		380,708	-		-	n/a	-	•	1,327,708	2.8x	•	1,327,708	2.8x	40%	40%
BREP II (Oct 1996 / Mar 1999)		1,198,339	-		-	n/a	-		2,531,614	2.1x		2,531,614	2.1x	19%	19%
BREP III (Apr 1999 / Apr 2003)		1,522,708	-		-	n/a	-		3,330,406	2.4x		3,330,406	2.4x	21%	21%
BREP IV (Apr 2003 / Dec 2005)		2,198,694	-		3,170	n/a	-		4,666,129	1.7x		4,669,299	1.7x	12%	12%
BREP V (Dec 2005 / Feb 2007)		5,539,418	-		6,226	n/a	-		13,463,448	2.3x		13,469,674	2.3x	11%	11%
BREP VI (Feb 2007 / Aug 2011)		11,060,122	-		5,324	n/a	-		27,760,883	2.5x		27,766,207	2.5x	13%	13%
BREP VII (Aug 2011 / Apr 2015)		13,503,329	1,225,034		1,956,790	0.6x	-		28,403,367	2.3x		30,360,157	1.9x	20%	14%
BREP VIII (Apr 2015 / Jun 2019)		16,602,804	2,106,760		12,551,757	1.5x	1%		22,034,929	2.3x		34,586,686	2.0x	24%	14%
BREP IX (Jun 2019 / Aug 2022)		21,346,305	3,387,974		24,901,917	1.4x	1%		8,634,759	2.2x		33,536,676	1.5x	59%	15%
*BREP X (Aug 2022 / Feb 2028)		30,480,299	28,079,177		2,795,029	1.2x	28%		· · ·	n/a		2,795,029	1.2x	n/m	n/m
Total Global BREP	Ś	103,973,440 \$	34,798,945	\$	42,220,213	1.3x	3%		112,498,433	2.3x	Ś	154,718,646	1.9x	17%	15%
BREP Int'l (Jan 2001 / Sep 2005)	€	824,172 €	-	€	-	n/a	-		1,373,170	2.1x	€	1,373,170	2.1x	23%	23%
BREP Int'l II (Sep 2005 / Jun 2008) (e)		1,629,748	-		-	n/a	-		2,583,032	1.8x		2,583,032	1.8x	8%	8%
BREP Europe III (Jun 2008 / Sep 2013)		3,205,420	395,780		156,697	0.3x	-		5,856,192	2.4x		6,012,889	2.0x	18%	13%
BREP Europe IV (Sep 2013 / Dec 2016)		6,676,581	1,098,498		1,253,628	0.8x	-		10,027,832	1.9x		11,281,460	1.7x	19%	12%
BREP Europe V (Dec 2016 / Oct 2019)		7,981,358	1,097,156		4,576,200	0.9x	-		6,757,417	3.8x		11,333,617	1.6x	41%	9%
BREP Europe VI (Oct 2019 / Sep 2023)		9,922,660	3,320,479		8,093,104	1.2x	-		3,439,595	2.6x		11,532,699	1.4x	72%	15%
*BREP Europe VII (Sep 2023 / Mar 2029)		7,073,413	6,525,856		631,994	1.2x	-		-	n/a		631,994	1.2x	n/a	n/a
Total BREP Europe	€	37,313,352 €	12,437,769	€	14,711,623	1.0x	-	€	€ 30,037,238	2.3x	€	44,748,861	1.6x	17%	11%
BREP Asia I (Jun 2013 / Dec 2017)	\$	4,262,075 \$	898,228	\$	1,614,155	1.6x	23%	\$		1.9x	\$	8,637,694	1.9x	16%	12%
BREP Asia II (Dec 2017 / Mar 2022)	•	7,354,811	1,310,691	,	6,618,861	1.2x	4%		1,707,204	1.9x	•	8,326,065	1.3x	31%	5%
*BREP Asia III (Mar 2022 / Sep 2027)		8,209,660	6,869,378		1,217,283	0.9x	-		-	n/a		1,217,283	0.9x	n/a	(21)%
Total BREP Asia	Ś	19,826,546 \$	9,078,297	\$	9,450,299	1.2x	7%	\$	8,730,743	1.9x	Ś	18,181,042	1.5x	17%	8%
BREP Co-Investment (f)	,	7,387,496	101,066		910,970	1.9x	0%		15,226,653	2.2x		16,137,623	2.2x	16%	16%
Total BREP	\$	174,923,872 \$	57,481,967	\$	69,149,508	1.2x	3%			2.3x	\$	242,314,136	1.8x	17%	14%
*BREDS High-Yield (Various) (g)	•	24,667,563	8,606,485	•	6,016,175	1.0x	-	•	19,217,327	1.4x	•	25,233,502	1.3x	10%	9%
Private Equity		, ,			•										
Corporate Private Equity															
BCP I (Oct 1987 / Oct 1993)	\$	859,081 \$	-	\$	-	n/a	-	\$	1,741,738	2.6x	\$	1,741,738	2.6x	19%	19%
BCP II (Oct 1993 / Aug 1997)	·	1,361,100	-		-	n/a	-	·	3,268,627	2.5x	•	3,268,627	2.5x	32%	32%
BCP III (Aug 1997 / Nov 2002)		3,967,422	-		-	n/a	-		9,228,707	2.3x		9,228,707	2.3x	14%	14%
BCOM (Jun 2000 / Jun 2006)		2,137,330	24,575		194	n/a	-		2,995,106	1.4x		2,995,300	1.4x	6%	6%
BCP IV (Nov 2002 / Dec 2005)		6,773,182	195,824		373	n/a	-		21,720,334	2.9x		21,720,707	2.9x	36%	36%
BCP V (Dec 2005 / Jan 2011)		21,009,112	1,035,259		62,513	n/a	100%		38,806,330	1.9x		38,868,843	1.9x	8%	8%
BCP VI (Jan 2011 / May 2016)		15,195,243	1,341,026		4,571,438	2.1x	22%		28,457,325	2.2x		33,028,763	2.2x	15%	12%
BCP VII (May 2016 / Feb 2020)		18,857,108	1,693,906		18,687,754	1.6x	19%		16,827,034	2.6x		35,514,788	2.0x	27%	13%
*BCP VIII (Feb 2020 / Feb 2026)		25,907,791	10,984,120		21,094,309	1.4x	6%		1,507,061	2.5x		22,601,370	1.4x	n/m	11%
BCP IX (TBD)		19,230,289	19,230,289		-	n/a	-		-	n/a		-	n/a	n/a	n/a
Energy I (Aug 2011 / Feb 2015)		2,441,558	174,492		524,555	1.6x	58%		4,182,579	2.0x		4,707,134	2.0x	14%	11%
Energy II (Feb 2015 / Feb 2020)		4,914,198	860,834		3,951,409	1.8x	70%		4,229,166	1.7x		8,180,575	1.8x	12%	8%
*Energy III (Feb 2020 / Feb 2026)		4,370,396	1,573,733		5,106,767	1.9x	15%		1,314,854	2.4x		6,421,621	2.0x	55%	33%
Energy Transition IV (TBD)		3,241,333	3,241,333		-	n/a	-		-	n/a		-	n/a	n/a	n/a
BCP Asia I (Dec 2017 / Sep 2021)		2,437,080	417,503		3,228,733	1.8x	27%		1,790,472	4.9x		5,019,205	2.3x	95%	26%
*BCP Asia II (Sep 2021 / Sep 2027)		6,770,483	4,982,956		2,317,215	1.5x	6%		25	n/a		2,317,240	1.5x	n/a	19%
Core Private Equity I (Jan 2017 / Mar 2021) (h)		4,760,247	1,169,489		7,265,294	1.9x	-		2,830,764	5.1x		10,096,058	2.3x	58%	18%
*Core Private Equity II (Mar 2021 / Mar 2026) (h)		8,450,914	5,904,921		3,554,718	1.5x	-		68,770	n/a		3,623,488	1.5x	n/a	15%
Total Corporate Private Equity	\$	152,683,867 \$	52,830,260	\$	70,365,272	1.6x	15%	\$	138,968,892	2.2x	\$	209,334,164	2.0x	16%	15%
Tactical Opportunities															
*Tactical Opportunities (Various)		30,791,361	14,876,161		12,797,374	1.2x	7%		23,350,221	1.8x		36,147,595	1.6x	16%	10%
*Tactical Opportunities Co-Investment and Other (Various)		10,866,176	1,984,203		3,889,626	1.3x	3%		10,343,902	1.8x		14,233,528	1.6x	20%	16%
Total Tactical Opportunities	\$	41,657,537 \$	16,860,364	\$		1.2x			\$ 33,694,123		\$	50,381,123	1.6x	17%	12%

# Investment Records as of March 31, 2024<sup>(a)</sup>

\$/€ in thousands, except where noted)		Committed	Available	<u>Unre</u>	alized Investmen	nts	Realized In	estments	Total Inves	stments	Net IRRs	s (d)
und (Investment Period Beginning Date / Ending Date)		Capital	Capital (b)	Value	MOIC (c)	% Public	Value	MOIC (c)	Value	MOIC (c)	Realized	Total
Growth												
*BXG I (Jul 2020 / Jul 2025)		5,117,385	1,229,251	3,490,110	1.0x	2%	509,532	2.6x	3,999,642	1.0x	n/m	(3)
BXG II (TBD)		4,117,735	4,117,735	-	n/a	-	-	n/a	-	n/a	n/a	n/
Total Growth	\$	9,235,120 \$	5,346,986	\$ 3,490,110	1.0x	2%	\$ 509,532	2.6x	\$ 3,999,642	1.0x	n/m	(3)9
Strategic Partners (Secondaries)												
Strategic Partners I-V (Various) (i)		11,035,527	139,208	7,902	n/a	-	16,782,783	n/a	16,790,685	1.7x	n/a	13
Strategic Partners VI (Apr 2014 / Apr 2016) (i)		4,362,772	609,788	768,144	n/a	-	4,292,757	n/a	5,060,901	1.7x	n/a	14
Strategic Partners VII (May 2016 / Mar 2019) (i)		7,489,970	1,572,428	4,126,974	n/a	-	6,722,300	n/a	10,849,274	1.9x	n/a	17
Strategic Partners Real Assets II (May 2017 / Jun 2020) (i)		1,749,807	474,064	1,286,170	n/a	-	1,142,630	n/a	2,428,800	1.7x	n/a	17
Strategic Partners VIII (Mar 2019 / Oct 2021) (i)		10,763,600	4,085,028	7,924,434	n/a	-	6,335,653	n/a	14,260,087	1.8x	n/a	27
*Strategic Partners Real Estate, SMA and Other (Various) (i)		7,055,474	2,563,005	2,105,684	n/a		2,382,194	n/a	4,487,878	1.6x	n/a	13
*Strategic Partners Infrastructure III (Jun 2020 / Jul 2024) (i)		3,250,100	708,817	1,980,800	n/a	-	249,542	n/a	2,230,342	1.4x	n/a	26
*Strategic Partners IX (Oct 2021 / Jan 2027) (i)		19,542,126	9,574,305	5,693,178	n/a	-	662,344	n/a	6,355,522	1.4x	n/a	18
*Strategic Partners GP Solutions (Jun 2021 / Dec 2026) (i)		2,095,211	881,849	854,004	n/a	-	3,947	n/a	857,951	1.0x	n/a	(2)
Total Strategic Partners (Secondaries)	\$	67,344,587 \$	20,608,492	\$ 24,747,290	n/a	-	\$ 38,574,150	n/a	\$ 63,321,440	1.7x	n/a	14
Life Sciences												
Clarus IV (Jan 2018 / Jan 2020)		910,000	73,154	793,632	1.9x	0%	369,363	1.1x	1,162,995	1.6x	(0)%	9
*BXLS V (Jan 2020 / Jan 2025)		4,988,972	2,912,985	2,779,957	1.6x	5%	378,348	1.1x	3,158,305	1.5x	n/m	12
<u>Credit</u>												
Mezzanine / Opportunistic I (Jul 2007 / Oct 2011)	\$	2,000,000 \$	97,114	\$ -	n/a	-	\$ 4,809,113	1.6x	\$ 4,809,113	1.6x	n/a	17
Mezzanine / Opportunistic II (Nov 2011 / Nov 2016)		4,120,000	993,273	117,138	0.2x	-	6,658,981	1.6x	6,776,119	1.4x	n/a	10
Mezzanine / Opportunistic III (Sep 2016 / Jan 2021)		6,639,133	1,148,209	2,114,634	1.0x	-	7,844,281	1.6x	9,958,915	1.4x	n/a	10
*Mezzanine / Opportunistic IV (Jan 2021 / Jan 2026)		5,016,771	1,951,268	3,878,623	1.1x	0%	930,085	1.8x	4,808,708	1.2x	n/a	14
Stressed / Distressed I (Sep 2009 / May 2013)		3,253,143	-	-	n/a	-	5,777,098	1.3x	5,777,098	1.3x	n/a	9
Stressed / Distressed II (Jun 2013 / Jun 2018)		5,125,000	547,430	216,845	0.3x	-	5,392,565	1.2x	5,609,410	1.1x	n/a	1
Stressed / Distressed III (Dec 2017 / Dec 2022)		7,356,380	826,481	4,162,531	1.2x	-	2,356,768	1.3x	6,519,299	1.2x	n/a	9
Energy I (Nov 2015 / Nov 2018)		2,856,867	1,154,846	344,491	0.8x	-	3,212,049	1.6x	3,556,540	1.5x	n/a	10
Energy II (Feb 2019 / Jun 2023)		3,616,081	1,503,865	1,731,457	1.0x	-	1,937,938	1.6x	3,669,395	1.3x	n/a	16
*Green Energy III (May 2023 / May 2028)		6,477,000	5,488,866	1,005,818	1.0x	-	20,437	n/a	1,026,255	1.0x	n/a	n/ı
European Senior Debt I (Feb 2015 / Feb 2019)	€	1,964,689 €	142,898	€ 515,052	0.7x	-	€ 2,682,985	1.3x	€ 3,198,037	1.2x	n/a	2
European Senior Debt II (Jun 2019 / Jun 2023) (j)	€	4,088,344 €	949,277	€ 4,437,562	1.0x	-	€ 2,113,662	2.3x	€ 6,551,224	1.2x	n/a	10
Total Credit Drawdown Funds (k)	\$	53,366,033 \$	14,890,901	\$ 18,904,358	1.0x	0%	\$ 44,464,994	1.5x	\$ 63,369,352	1.3x	n/a	10%

#### Selected Perpetual Capital Strategies<sup>(1)</sup>

(\$ in thousands, except where noted)	Investment	Total	<b>Total Net</b>
Strategy (Inception Year)	Strategy	AUM	Return (m)
Real Estate			
BPP - Blackstone Property Partners Platform (2013) (n)	Core+ Real Estate \$	64,981,848	6%
BREIT - Blackstone Real Estate Income Trust (2017) (o)	Core+ Real Estate	59,274,714	10%
BREIT - Class I (p)	Core+ Real Estate		10%
BXMT - Blackstone Mortgage Trust (2013) (q)	Real Estate Debt	6,134,201	6%
Private Equity			
BIP - Blackstone Infrastructure Partners (2019) (r)	Infrastructure	34,291,829	15%
BXPE - Blackstone Private Equity Strategies Fund Program (s)	Private Equity	2,714,744	n/m
Credit			
BXSL - Blackstone Secured Lending Fund (2018) (t)	U.S. Direct Lending	11,770,776	11%
BCRED - Blackstone Private Credit Fund (2021) (u)	U.S. Direct Lending	66,356,521	10%
BCRED - Class I (v)	U.S. Direct Lending		10%
Multi-Asset Investing			
BSCH - Blackstone Strategic Capital Holdings (2014) (w)	GP Stakes	9,781,788	12%

#### Investment Records as of March 31, 2024 – Notes

The returns presented herein represent those of the applicable Blackstone Funds and not those of Blackstone Inc.

- n/m Not meaningful generally due to the limited time since initial investment.
- n/a Not applicable.
- \* Represents funds that are currently in their investment period.

  BREP Blackstone Real Estate Partners, BREDS Blackstone Real Estate Debt Strategies, BCP Blackstone Capital Partners, BCOM Blackstone Communications, BXG Blackstone Growth. BXLS Blackstone Life Sciences.
- (a) Excludes investment vehicles where Blackstone does not earn fees.
- (b) Available Capital represents total investable capital commitments, including side-by-side, adjusted for certain expenses and expired or recallable capital and may include leverage, less invested capital. This amount is not reduced by outstanding commitments to investments.
- (c) Multiple of Invested Capital ("MOIC") represents carrying value, before management fees, expenses and Performance Revenues, divided by invested capital.
- (d) Unless otherwise indicated, Net Internal Rate of Return ("IRR") represents the annualized inception to March 31, 2024 IRR on total invested capital based on realized proceeds and unrealized value, as applicable, after management fees, expenses and Performance Revenues. IRRs are calculated using actual timing of limited partner cash flows. Initial inception date of cash flows may differ from the Investment Period Beginning Date.
- (e) The 8% Realized Net IRR and 8% Total Net IRR exclude investors that opted out of the Hilton investment opportunity. Overall BREP International II performance reflects a 7% Realized Net IRR and a 7% Total Net IRR.
- (f) BREP Co-Investment represents co-investment capital raised for various BREP investments. The Net IRR reflected is calculated by aggregating each co-investment's realized proceeds and unrealized value, as applicable, after management fees, expenses and Performance Revenues.
- (g) BREDS High-Yield represents the flagship real estate debt drawdown funds only.
- (h) Blackstone Core Equity Partners is a core private equity strategy which invests with a more modest risk profile and longer hold period than traditional private equity.
- (i) Strategic Partners' Unrealized Investment Value, Realized Investment Value, Total Investment Value, Total MOIC and Total Net IRRs are reported on a three-month lag and therefore do not include the impact of economic and market activities in the current quarter. Realizations are treated as returns of capital until fully recovered and therefore Unrealized and Realized MOICs and Realized Net IRRs are not applicable. Committed Capital and Available Capital are presented as of the current quarter.
- (j) European Senior Debt II Levered has a net return of 16%, European Senior Debt II Unlevered has a net return of 8%.
- (k) Funds presented represent the flagship credit drawdown funds only. The Total Credit Net IRR is the combined IRR of the credit drawdown funds presented.
- (l) Represents the performance for select Perpetual Capital Strategies; strategies excluded consist primarily of (1) investment strategies that have been investing for less than one year, (2) perpetual capital assets managed for certain insurance clients, and (3) investment vehicles where Blackstone does not earn fees.
- (m) Unless otherwise indicated, Total Net Return represents the annualized inception to March 31, 2024 IRR on total invested capital based on realized proceeds and unrealized value, as applicable, after management fees, expenses and Performance Revenues. IRRs are calculated using actual timing of investor cash flows. Initial inception date of cash flows occurred during the Inception Year.
- (n) BPP represents the aggregate Total AUM and Total Net Return of the BPP Platform, which comprises over 30 funds, co-investment and separately managed account vehicles. It includes certain vehicles managed as part of the BPP Platform but not classified as Perpetual Capital. As of March 31, 2024, these vehicles represented \$2.3 billion of Total AUM.
- (o) The BREIT Total Net Return reflects a per share blended return, assuming BREIT had a single share class, reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BREIT. This return is not representative of the return experienced by any particular investor or share class. Total Net Return is presented on an annualized basis and is from January 1, 2017.
- (p) Represents the Total Net Return for BREIT's Class I shares, its largest share class. Performance varies by share class. Class I Total Net Return assumes reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BREIT. Class I Total Net Return is presented on an annualized basis and is from January 1, 2017.
- (q) The BXMT Total Net Return reflects annualized market return of a shareholder invested in BXMT since inception, May 22, 2013, assuming reinvestment of all dividends received during the period.
- (r) Including co-investment vehicles, BIP Total AUM is \$43.9 billion.
- (s) BXPE Fund Program's Total AUM reflects net asset value as of February 29, 2024 plus net subscriptions as of March 1, 2024. For purposes of segment AUM reporting, BXPE AUM is reported by the business managing the assets.
- (t) The BXSL Total AUM and Total Net Return are presented as of December 31, 2023. BXSL Total Net Return reflects the change in NAV per share, plus distributions per share (assuming dividends and distributions are reinvested in accordance with BXSL's dividend reinvestment plan) divided by the beginning NAV per share. Total Net Returns are presented on an annualized basis and are from November 20, 2018.
- (u) The BCRED Total Net Return reflects a per share blended return, assuming BCRED had a single share class, reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BCRED. This return is not representative of the return experienced by any particular investor or share class. Total Net Return is presented on an annualized basis and is from January 7, 2021. Total AUM reflects gross asset value plus amounts borrowed or available to be borrowed under certain credit facilities. BCRED net asset value as of March 31, 2024 was \$31.0 billion.
- (v) Represents the Total Net Return for BCRED's Class I shares, its largest share class. Performance varies by share class. Class I Total Net Return assumes reinvestment of all dividends received during the period, and no upfront selling commission, net of all fees and expenses incurred by BCRED. Class I Total Net Return is presented on an annualized basis and is from January 7, 2021.
- (w) BSCH represents the aggregate Total AUM and Total Net Return of BSCH I and BSCH II funds that invest as part of the GP Stakes strategy, which targets minority investments in the general partners of private equity and other private-market alternative asset management firms globally. Including co-investment vehicles that do not pay fees, BSCH Total AUM is \$10.8 billion.

#### **Definitions**

Blackstone discloses the following operating metrics and financial measures that are calculated and presented on the basis of methodologies other than in accordance with generally accepted accounting principles in the United States of America ("non-GAAP") in this presentation:

- <u>Segment Distributable Earnings</u>, or "<u>Segment DE</u>", is Blackstone's segment profitability measure used to make operating decisions and assess performance across Blackstone's four segments. Segment DE represents the net realized earnings of Blackstone's segments and is the sum of Fee Related Earnings and Net Realizations for each segment. Blackstone's segments are presented on a basis that deconsolidates Blackstone Funds, eliminates non-controlling ownership interests in Blackstone's consolidated operating partnerships, removes the amortization of intangible assets and removes Transaction-Related and Non-Recurring Items. Segment DE excludes unrealized activity and is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes.
  - <u>Net Realizations</u> is presented on a segment basis and is the sum of Realized Principal Investment Income and Realized Performance Revenues (which refers to Realized Performance Revenues), less Realized Performance Compensation (which refers to Realized Performance Compensation and Equity-Based Performance Compensation).
  - Segment Revenues represent Net Management and Advisory Fees, Fee Related Performance Revenues, Realized Performance Revenues and Realized Principal Investment Income.
- <u>Distributable Earnings</u>, or "<u>DE</u>", is derived from Blackstone's segment reported results. DE is used to assess performance and amounts available for dividends to Blackstone shareholders, including Blackstone personnel and others who are limited partners of the Blackstone Holdings Partnerships. DE is the sum of Segment DE plus Net Interest and Dividend Income (Loss) less Taxes and Related Payables. DE excludes unrealized activity and is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes.
- <u>Net Interest and Dividend Income (Loss)</u> is presented on a segment basis and is equal to Interest and Dividend Revenue less Interest Expense, adjusted for the impact of consolidation of Blackstone Funds, and interest expense associated with the Tax Receivable Agreement.
- Taxes and Related Payables represent the total GAAP tax provision adjusted to include only the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and including the Payable under the Tax Receivable Agreement. Further, the current tax provision utilized when calculating Taxes and Related Payables and DE reflects the benefit of deductions available to the company on certain expense items that are excluded from the underlying calculation of Segment DE and Total Segment Distributable Earnings, such as equity-based compensation charges and certain Transaction-Related and Non-Recurring Items where there is a current tax provision or benefit. The economic assumptions and methodologies that impact the implied income tax provision are the same as those methodologies and assumptions used in calculating the current income tax provision for Blackstone's consolidated statements of operations under U.S. GAAP, excluding the impact of divestitures and accrued tax contingencies and refunds which are reflected when paid or received. Management believes that including the amount payable under the tax receivable agreement and utilizing the current income tax provision adjusted as described above when calculating DE is meaningful as it increases comparability between periods and more accurately reflects earnings that are available for distribution to shareholders.
- **Fee Related Earnings**, or "FRE", is a performance measure used to assess Blackstone's ability to generate profits from revenues that are measured and received on a recurring basis and not subject to future realization events. FRE equals management and advisory fees (net of management fee reductions and offsets) plus Fee Related Performance Revenues, less (a) Fee Related Compensation on a segment basis, and (b) Other Operating Expenses. FRE is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes.
  - <u>Fee Related Compensation</u> is presented on a segment basis and refers to the compensation expense, excluding Equity-Based Compensation, directly related to (a) Management and Advisory Fees, Net and (b) Fee Related Performance Revenues, referred to as Fee Related Performance Compensation.
  - <u>Fee Related Performance Revenues</u> refers to the realized portion of Performance Revenues from Perpetual Capital that are (a) measured and received on a recurring basis, and (b) not dependent on realization events from the underlying investments.
  - Other Operating Expenses is presented on a segment basis and is equal to General, Administrative and Other Expenses, adjusted to (a) remove Transaction-Related and Non-Recurring items that are not recorded in the Total Segment Measures, (b) remove certain expenses reimbursed by the Blackstone Funds which are netted against Management and Advisory Fees, Net in Blackstone's segment presentation, and (c) give effect to an administrative fee collected on a quarterly basis from certain holders of Blackstone Holdings Partnership Units. The administrative fee is accounted for as a capital contribution under GAAP, but is reflected as a reduction of Other Operating Expenses in Blackstone's segment presentation.
  - <u>Perpetual Capital</u> refers to the component of assets under management with an indefinite term, that is not in liquidation, and for which there is no requirement to return capital to investors through redemption requests in the ordinary course of business, except where funded by new capital inflows. Includes co-investment capital with an investor right to convert into Perpetual Capital.
  - <u>FRE Margin</u> is calculated by dividing Fee Related Earnings by Fee Related Revenues (defined as the sum of Total Segment Management and Advisory Fees, Net and Fee Related Performance Revenues).
- Adjusted Earnings Before Interest, Taxes and Depreciation and Amortization, or "Adjusted EBITDA", is a supplemental measure used to assess performance derived from Blackstone's segment results and may be used to assess its ability to service its borrowings. Adjusted EBITDA represents Distributable Earnings plus the addition of (a) Interest Expense on a segment basis, (b) Taxes and Related Payables, and (c) Depreciation and Amortization. Adjusted EBITDA is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of Income (Loss) Before Provision (Benefit) for Taxes.
- Performance Revenues collectively refers to: (a) Incentive Fees, and (b) Performance Allocations.
- <u>Performance Compensation</u> collectively refers to: (a) Incentive Fee Compensation, and (b) Performance Allocations Compensation.
  - Performance Compensation reflects an increase in the aggregate Realized Performance Compensation paid to certain of our professionals above the amounts allocable to them based upon the percentage participation in the relevant performance plans previously awarded to them as a result of a compensation program that commenced in 2Q'21. The expectation is that for the full year 2024, Fee Related Compensation will be decreased by the total amount of additional Performance Compensation awarded for the year. For 1Q'24 QTD, the increase to Realized Performance Compensation was greater than the decrease to Fee Related Compensation, which negatively impacted Distributable Earnings for the current year quarter. For 1Q'24 LTM, the increase to Realized Performance Compensation and Fee Related Compensation are not expected to impact Distributable Earnings for the full year. For 1Q'23 QTD and 1Q'23 LTM, the increase to Realized Performance Compensation was greater than the decrease to Fee Related Compensation, which negatively impacted Distributable Earnings for the prior year quarter and LTM periods.
- Transaction-Related and Non-Recurring Items arise from corporate actions including acquisitions, divestitures, Blackstone's initial public offering, and non-recurring gains, losses, or other charges, if any. They consist primarily of equity-based compensation charges, gains and losses on contingent consideration arrangements, changes in the balance of the Tax Receivable Agreement resulting from a change in tax law or similar event, transaction costs, gains or losses associated with these corporate actions, and non-recurring gains, losses or other charges that affect period-to-period comparability and are not reflective of Blackstone's operational performance.