

Private Credit Reality Check

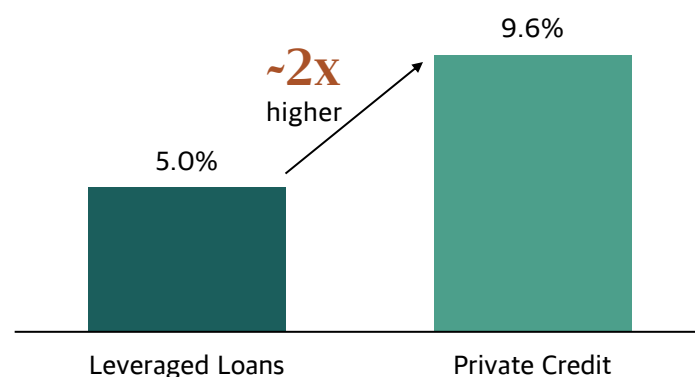
Although there is plenty of noise in the market, the facts paint a different picture.

1. Performance Has Been Battle Tested

Private credit has historically delivered twice the return of leveraged loans with only ~1% annualized losses.⁽³⁾ That's over a 20-year period, including the Global Financial Crisis, COVID-19 pandemic, and regional bank crisis.

Private Credit vs. Leveraged Loans⁽¹⁾⁽²⁾

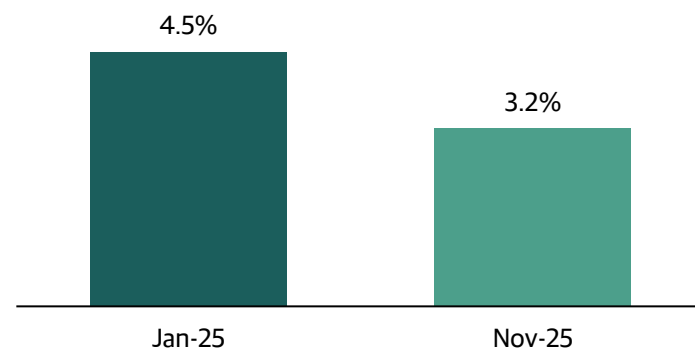
20-Year Annual Return



2. Market Defaults Are Down

Leveraged loan defaults are down over 100bps this year – hardly the crisis many headlines suggest. Defaults happen in credit investing. It's all about how managers use disciplined underwriting to minimize defaults and asset management expertise to help drive recoveries. Most importantly, we believe credit fundamentals remain strong.

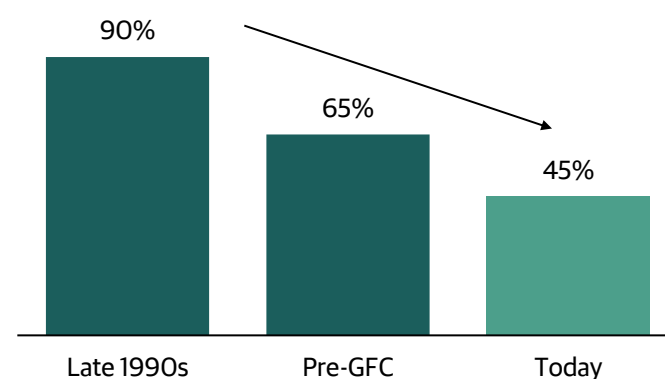
Leveraged Loan Defaults⁽⁴⁾



3. Lending Is More Conservative Today

Average loan-to-value in direct lending is much lower today than prior periods, providing a larger equity buffer that would need to be wiped out before debt is impacted. Taking a step back, making senior-secured loans, first in line for repayment, to high-quality businesses with institutional owners is not overtly risky in our view, especially when those loans sit in low-leverage vehicles with matched assets and liabilities.

Average Loan-to-Value⁽⁵⁾



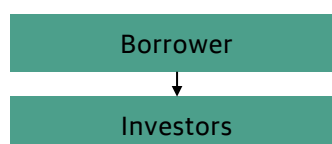
4. The Spread Premium Is Enduring

Private credit is delivering ~200bps excess spread over leveraged loans today.⁽⁶⁾ The “farm-to-table” model brings investors right up to borrowers, eliminating return leakage from intermediaries taking fees, and delivering a customized solution. This incremental yield can be more valuable in lower-rate environments when spread represents a larger portion of total return.

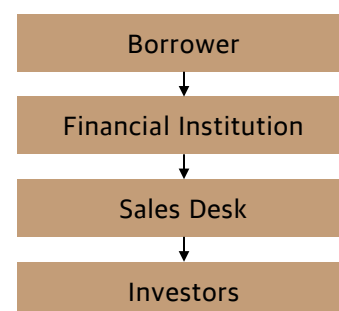
The Private Credit Advantage

Farm-to-Table Model

Private Credit



Public Credit



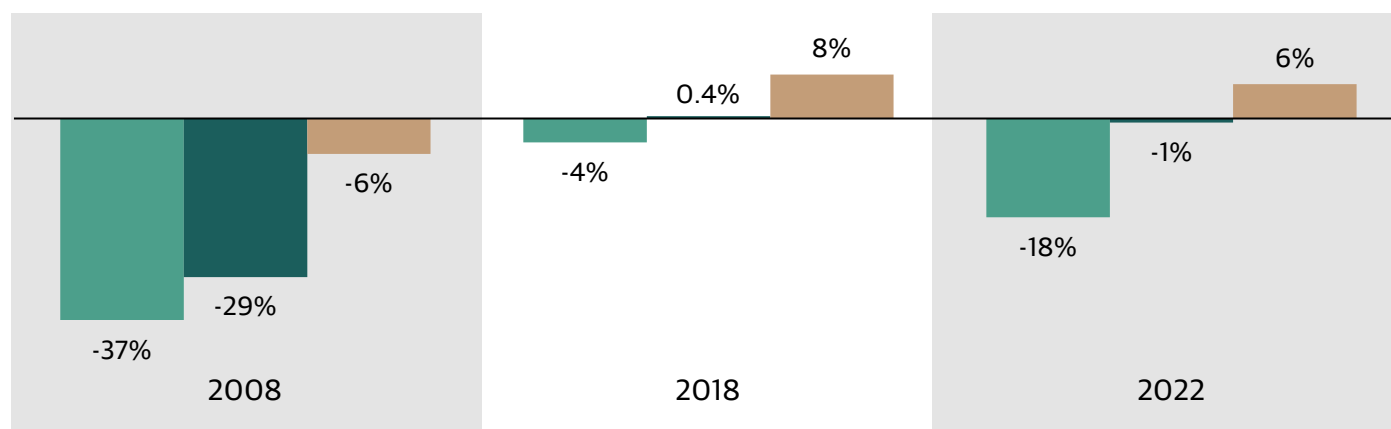
5. Potential Stability When You Need It Most

The S&P 500 has had three negative years over the last two decades. In those years, private credit significantly outperformed both equities and leveraged loans — twice posting positive returns. Current income and a defensive position in the capital structure can be beneficial when times are uncertain and valuations are elevated.

Full Year Total Return⁽⁷⁾⁽⁸⁾

Years with S&P Downturn over Last 20 Years

■ S&P 500 ■ Leveraged Loans ■ Private Credit



Key Takeaway

We believe private credit can be an enduring allocation in investor portfolios that can offer both stability and yield through different environments. While credit fundamentals remain strong, in times of increasing performance dispersion, where you invest and who you invest with matters.

The compounding power of private credit returns typically requires a medium- to long-term investment horizon, so investors should consider their liquidity needs to determine whether and how much to commit to private credit.

Past performance does not predict future returns. There is no guarantee that the trends depicted herein will continue or will not reverse. Any investment involves a high degree of risk. See Page 3 for “Endnotes.”

Endnotes

Note: Data is as of September 30, 2025, unless otherwise indicated. Returns for periods greater than one year are annualized. **Past performance does not predict future returns.** There can be no assurance that any fund or alternative asset class will achieve results comparable to those of any of Blackstone's funds or be able to implement its strategy or achieve its investment objectives, including due to an inability to access sufficient investment opportunities, avoid substantial losses, or that any expected returns will be met.

- (1) Please see "Index Definitions" and "Index Comparison" at the end of this presentation for more information. Source: Morningstar, Blackstone Credit & Insurance ("BXCI") from September 30, 2005 through June 30, 2025. "Leveraged Loans" is represented by **Morningstar LSTA U.S. Leveraged Loan Index**.
- (2) Private Credit represented by **Cliffwater Direct Lending Index** from September 30, 2005 through June 30, 2025, which is the latest publicly available data. Total return reflects the sum of annualized income return, annualized realized gain / loss, and annualized unrealized gain / loss during the period.
- (3) Private Credit represented by **Cliffwater Direct Lending Index** from September 30, 2005 through June 30, 2025, which is the latest data available. Annualized losses reflect annualized realized gains / losses during the period.
- (4) J.P. Morgan Default Monitor, published on December 1, 2025. Represents the last twelve-month par-weighted default rate for the U.S. leveraged loan market. The par-weighted default rate is calculated as the total par value of defaulted and LME loans over the last twelve months (including bankruptcies, missed payments, and distressed exchanges, but excluding technical defaults) divided by the average U.S. leveraged loan market size at the end and beginning of the last twelve-month period.
- (5) "Late 1990s" LTV refers to the approximate leverage through high-yield bonds utilized to finance major buyouts in the 1990s. "Pre-GFC" LTV refers to the approximate leverage through leveraged loans utilized to finance US buyouts from 2000-2007 based on data from PitchBook LCD. Today refers to the average LTV on mid & upper market M&A deals completed during Q3'25 based on data from KBRA DLD.
- (6) J.P. Morgan Research as of August 2025.
- (7) Represents the yearly return of the S&P 500, Traditional Fixed Income, and Private Credit during the years in which the S&P 500 Index ("S&P 500") exhibited negative performance from 2000-2024.
- (8) Please see "Index Definitions" at the end of this presentation for more information. Source: Morningstar, Bloomberg, Blackstone Credit & Insurance as of September 30, 2025. "Leveraged Loans" is represented by **Morningstar LSTA US Leveraged Loan Index**. "Private Credit" is represented by **Cliffwater Direct Lending Index**.

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Index Definitions

The Cliffwater Direct Lending Index (CDLI) seeks to measure the unlevered, gross of fee performance of US middle market corporate loans, as represented by the asset-weighted performance of the

underlying assets of Business Development Companies (BDCs), including both exchange-traded and unlisted BDCs, subject to certain eligibility requirements..

Morningstar LSTA US Leveraged Loan Index: is designed to deliver comprehensive, precise coverage of the US leveraged loan market. Underpinned by PitchBook | LCD data, the index brings transparency to the performance, activity, and key characteristics of the market.

S&P 500 Index: The index measures the performance of 500 widely held stocks in US equity market. Standard and Poor's chooses member companies for the index based on market size, liquidity and industry group representation. Included are the stocks of industrial, financial, utility, and transportation companies. Since mid 1989, this composition has been more flexible and the number of issues in each sector has varied. It is market capitalization-weighted.