Blackstone

FAQ — Blackstone's Acquisition of HSBC'S A$36 Billion (US$25 Billion) Australian Home Loan Portfolio

What is the transaction?

Blackstone is financing the acquisition of HSBC's A$36 billion (US$25 billion) Australian home loan portfolio, the largest home loan portfolio sale globally.

How will this impact HSBC customers?

Customers remain our top priority, and we are committed to a seamless transition. Loans will continue to operate as they do today. Subject to regulatory approvals, it is anticipated that the loans will transfer in the first half of 2027 and be serviced by Pepper Money. No action is required by customers.

The interest rates, fees, discounts, and repayments terms a customer has with HSBC will transfer with the loans. We will work closely with HSBC and Pepper Money to ensure continuity of service, enable customers to maintain competitive home loan products and services, and make sure information is provided when needed.

HSBC customers should refer to the FAQs on HSBC's website (hsbc.com.au/help/important-notices/) and Pepper Money's website (peppermoney.com.au/hsbc).

Who is Pepper Money?

Pepper Money has been appointed as the portfolio's loan management partner. One of Australia and New Zealand's leading non-bank lenders, Pepper Money has more than 26 years of experience and will work closely with Blackstone and HSBC to support a smooth transition and consistent borrower experience.

Is Blackstone buying people's homes?

No. Funds managed by Blackstone and other third-party investors are financing a portfolio of home loans.

Does Blackstone have experience in this sector?

Yes. Blackstone has extensive global experience in home loans, benefiting from its scale, proprietary insights, and origination capabilities. More broadly, the firm has invested billions of dollars in housing across equity and lending activities to strengthen communities, increase supply, and create thousands of local jobs.

What is the significance of this transaction?

The transaction underscores Blackstone's ability to deliver scaled, complex capital solutions for leading financial institutions and critical sectors of the real economy. It also reflects Blackstone's long-term commitment to Australia and conviction in the country's housing market as an attractive area for long-term credit investment.

When will the transaction be completed?

The transaction is expected to be completed in the first half of 2027.