

BXCI Insights

Embracing a Systematic Approach to Corporate Bonds





Adam Dwinells

Head of Blackstone Corporate
Bond Strategies



Paul Harrison

Head of Research & Model
Management, Blackstone
Corporate Bond Strategies

Overview

We believe the substantial growth in systemic credit investing in the liquid corporate bond market over the past two decades, is set to accelerate, as market forces act as tailwinds to further expansion.

The result is a distinct and likely generational convergence between the supply and demand for systematic credit. We have seen investors increasingly drawn to the ability to generate excess return via a systematic approach. This is particularly relevant in an environment where historically tight credit spreads have reduced the potential for both active and passive managers to keep up with benchmarks. Low correlation with traditional strategies is another draw, as is the ability to access systematic strategies in a bespoke and scalable manner.

Other forces have encouraged the emergence of new systematic managers who have built on the success of pioneering managers, like Blackstone, to both raise the profile of the industry and increase access. These include structural changes in the corporate bond markets such as the increase in liquidity, transparency, and electronic market-making, allowing for more scalable and efficient execution. As well, an explosion in the availability of data, coupled with advances in modeling techniques, have made both model inputs more diverse and models more sophisticated.

This growing popularity has inevitably piqued interest about the nature of systematic investing and how it can be applied to credit markets. In this latest piece in the BXCI Insights series, we address three questions:

1 What is systematic credit investing?

2 Why is there an opportunity in systematic credit now?

3 How is Blackstone a differentiated systematic credit manager?

See the "Risk and Reward Disclosure" on page 10 for an important summary of the rewards mentioned herein and associated risks of an investment.

Past performance does not predict future returns. There can be no assurance that any Blackstone strategy or product will achieve their objectives or avoid significant losses. Capital is at risk and investors may not get back the amount originally invested.

What is Systematic Credit Investing?

Systematic credit investing applies a data-driven and rules-based approach to asset selection and portfolio management.

Attractive bonds are selected using a model that evaluates value and risk, replacing analyst recommendations and portfolio manager credit selection. The automated nature of the systematic process facilitates the re-underwriting of thousands of issuers and bonds each day based on the most recent market information.

A target or model portfolio anchors the process and serves as a reference point to construct, manage, and trade the client's portfolio. Every morning, a new model portfolio is created, incorporating the latest information on risk, pricing, account flows, and other relevant portfolio attributes. Despite the value that models provide, effective credit portfolio management still requires human input. However, the systematic portfolio manager's time is typically invested in managing, vetting, and curating the latest target portfolio rather than developing trade ideas.

It is important to emphasize that using a systematic model does not equate to an opaque, black box approach. Instead, the best systematic managers prioritize transparency and consistency, where performance can be attributed to specific drivers. As a result, we believe that systematic is often more transparent than a purely discretionary approach, providing clarity on why a trade is executed, how it is performing, and the evolution of the investment thesis.

Within systematic, there are various approaches. Quantitative-based systematic strategies may target individual drivers or "factors" of return such as momentum, value, size, quality, volatility, or carry. Generic factor approaches may yield limited differential spread returns, but we believe they generally do not work effectively in credit.

Alternatively, a fundamental-based systematic approach bases credit selection on fundamental drivers, which has empirically demonstrated a more consistent and uncorrelated source of excess returns. Fundamental-based systematic approaches often rely on investment criteria that mirror traditional credit underwriting principles. However, unlike the subjective assessments and qualitative judgments of a discretionary investing approach, systematic investing relies on the rigor of quantitative metrics and portfolio construction models.

Systematic credit investing is also highly customizable for a wide range of institutional investors including insurance companies, public and corporate pensions, and sovereign wealth funds. It can incorporate strategy and client-specific investment guidelines such as risk constraints, portfolio turnover controls, and alpha targets directly into the model portfolios. It often uses a portfolio optimization process, which aims to maximize alpha subject to investment guidelines, and which applies a transaction cost model to help ensure any excess return is not eroded by costs associated with excessive portfolio turnover.

Market Perceptions¹

Black-box, complex, and opaque
Disconnected from credit fundamentals
No human input
Unproven, with limited track record

Blackstone's Approach

Transparent, consistent, and process-oriented
Fundamental-based credit models
Portfolio manager oversight
Nearly 20-year track record

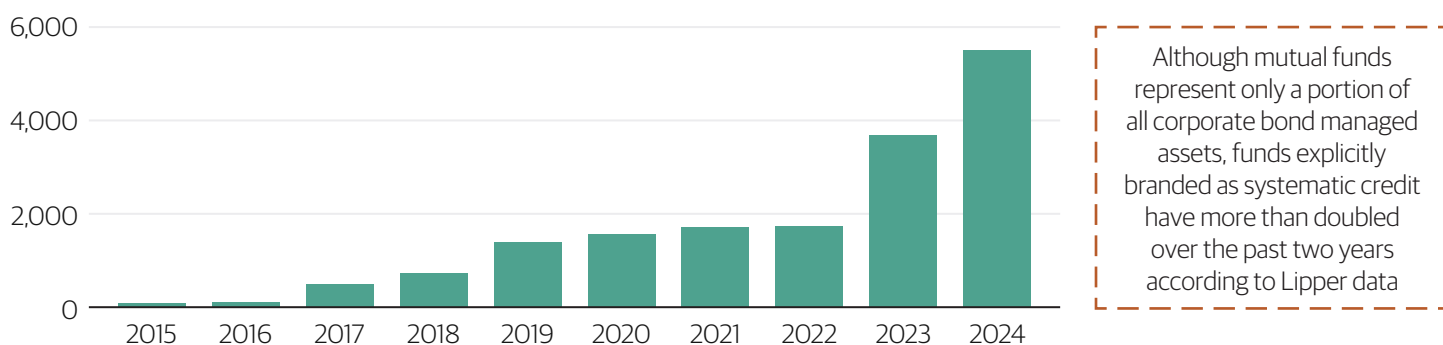
Past performance does not predict future returns. There can be no assurance that any Blackstone strategy or product will achieve their objectives or avoid significant losses. Capital is at risk and investors may not get back the amount originally invested.

Why is There an Opportunity in Systematic Credit Now?

Market estimates suggest that systematically managed credit portfolios currently account for around 1%-2% of the US corporate credit market² – a very small share compared to systematic equity and global macro strategies which became mainstream roughly 25 years ago. Having witnessed the evolution of systematic credit from its early days, Blackstone believes that systematic credit investing is at a crucial juncture, poised to become a meaningful part of the credit market over the next decade.

Systematic AUM – Small but Growing Quickly³

Mutual Fund AUM Branded as Systematic Credit (\$ in millions)



Structural changes in the credit markets, such as enhanced liquidity, improved transparency, and lower transaction costs, have made the corporate bond market increasingly conducive to systematic approaches. The days when corporate bond sourcing was limited to new issue allocations or voice-based orders through brokers, one bond at a time, are gone. Instead, better data availability and pricing transparency make model implementation more feasible. Related, the growing adoption of portfolio trading and advancements in electronic trading facilitate access to a much broader set of bonds at lower cost, while the rise of credit ETFs has helped improve liquidity in the bond market.

These structural changes have made systematic investing highly scalable and cost effective due to its algorithmic nature compared to traditional discretionary approaches. Efficient and scalable investment platforms are critical in a world of increasing fee compression and investor demand for net excess returns.

Furthermore, the increasing size and heterogeneity of the corporate bond markets align well with systematic modeling approaches. We believe that is because one of the keys to the success of systematic strategies lies in the breadth of opportunity – the ability to spread active risk exposures among a large number of small positions. It is a significant challenge for discretionary analysts to closely track the over 3,500 issuers and nearly 20,000 bonds in the global investment grade and high-yield universes.⁴ By contrast, well-designed systematic models can efficiently process new information on the entire investment universe daily.

Past performance does not predict future returns. There can be no assurance that any Blackstone strategy or product will achieve their objectives or avoid significant losses. Capital is at risk and investors may not get back the amount originally invested.

Improved Market Structure Can Support Rise of Systematic Investing



Enhanced liquidity



The rise of credit ETFs can improve liquidity in the bond market



Lower transaction costs



Growing adoption of portfolio and electronic trading in bonds can lower transaction costs



Scalable and efficient



Systematic models can process new information on the entire bond investment universe efficiently



Further transparency



Better data availability and pricing transparency make model implementation more feasible

Artificial Intelligence ("AI") is also making systematic strategies increasingly relevant and appealing to investors. Advanced analytics that can help interpret large data sets to better inform and support investment theses have many potential uses within systematic credit strategies. For example, Blackstone's corporate bond research team has used AI to develop cross-sector relationships in public and private firms to seek to identify alpha generating opportunities in credit.

We believe these developments have encouraged institutional investors to increasingly allocate to systematic strategies. They are attracted by their potential to generate excess returns which typically exhibit low correlation to traditional discretionary managers, and which can make them additive to clients' existing fixed income portfolios.

How is Blackstone a Differentiated Systematic Credit Manager?⁵

Blackstone's systematic credit team, now known as Blackstone Corporate Bond Strategies ("BCBS"), has been managing client portfolios for nearly 20 years. This business is a core offering within Blackstone's Liquid Credit Strategies platform and has grown to over \$30 billion in assets under management,⁶ fueled by allocations from pensions and insurance companies and other institutions looking to maximize value in their corporate bond portfolios.

Many pensions are using intermediate- and long-duration systematic credit strategies to gain manager diversification within their existing investment programs. High-yield focused clients strive to beat indices through systematic offerings, and insurance clients seek lower default risk, buy-and-maintain strategies leveraging our systematic framework.

We believe these investors have been drawn to our differentiated corporate bond offering, backed by a proprietary systematic approach which has demonstrated strong historical performance. Our flagship high-yield and global investment grade strategies rank in the top decile and top quartile, respectively, compared to peers since inception.⁷

There can be no assurance that the trends depicted herein will continue or will not reverse.

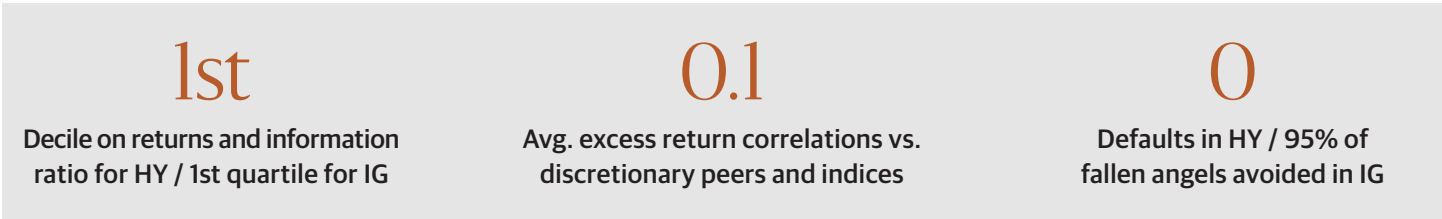
Past performance does not predict future returns. There can be no assurance that any Blackstone strategy or product will achieve their objectives or avoid significant losses. Capital is at risk and investors may not get back the amount originally invested.

Blackstone's Key Differentiators

Alpha Generation

BCBS has historically generated alpha with high information ratios across diverse market environments, including the 2008 financial crisis and the recent COVID-19 recession. Our dynamic systematic approach has contributed to generating excess returns with low correlations to traditional discretionary managers and market indices⁸ which we believe makes our corporate bond strategies a valuable, diversifying addition to existing fixed income portfolios.

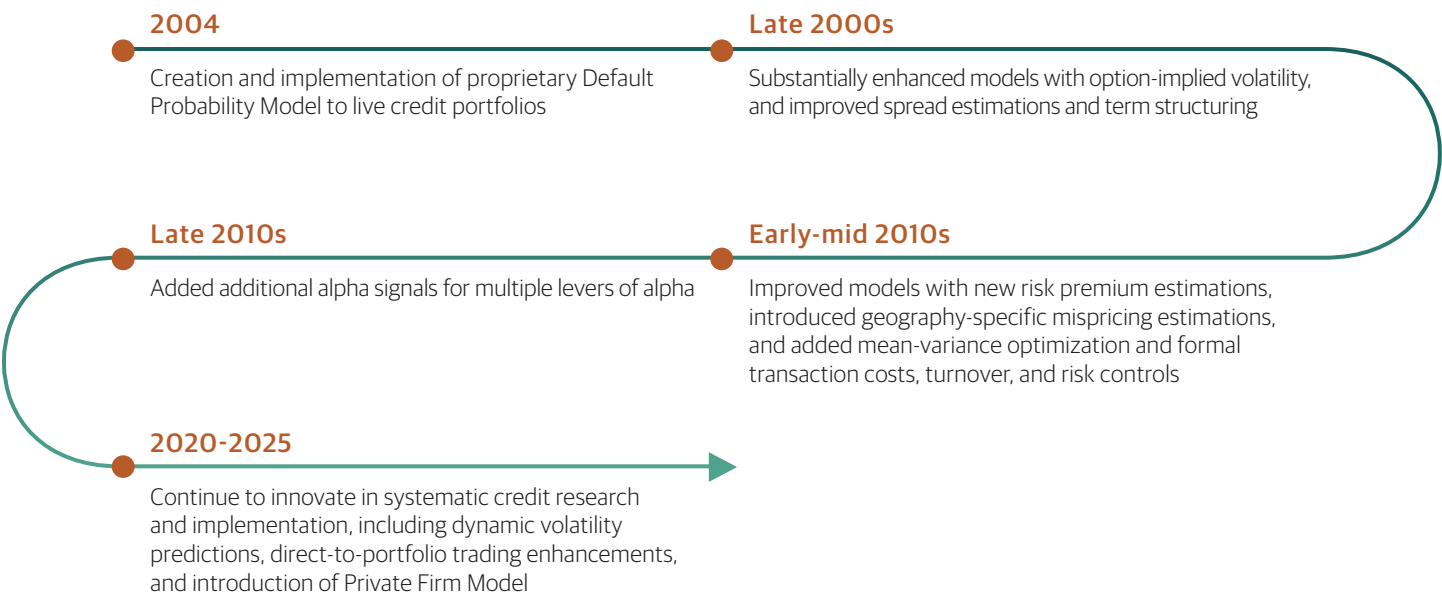
Blackstone's Historical Performance⁸



Purpose-built Credit Data Set and Systematic Investing Platform

A long history of reliable data is critical to the effectiveness of systematic credit investing. We believe Blackstone's sophisticated database that we have developed over 20 years provides us with a powerful advantage that cannot be easily replicated. Our premier technology platform includes proprietary analytics, advanced models, and robust risk management tools that we have developed, refined, and continuously innovate and improve.

Timeline of Blackstone's Systematic Credit Enhancements



Past performance does not predict future returns. There can be no assurance that any Blackstone strategy or product will achieve their objectives or avoid significant losses. Capital is at risk and investors may not get back the amount originally invested.

Proprietary Credit Alpha and Mispricing Models

Blackstone's approach to systematic credit is anchored in market-implied default probabilities. This approach offers a proprietary view of default likelihood, which we combine with market catalysts and firm fundamentals to create a robust, empirically validated predictive model.

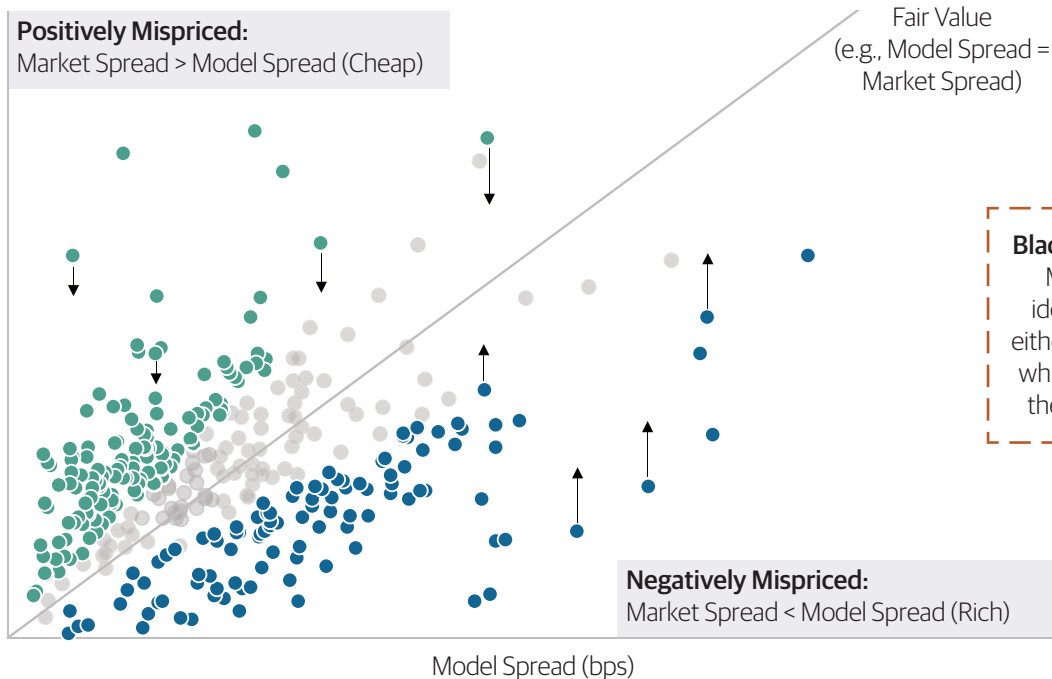
Our asset selection models are based on fundamentals such as enterprise value, leverage, and asset volatility — sensible drivers aligned with our investment approach. Inputs including real-time equity, credit, and other market information drive our alpha and mispricing models. Our focus is on delivering uncorrelated excess returns for our investors by investing in what our models identify as attractively priced, high-quality firms while avoiding richly priced firms.

Example of Blackstone's Proprietary Alpha Signals⁹

Market Spread (bps)

Positively Mispriced:
Market Spread > Model Spread (Cheap)

Fair Value
(e.g., Model Spread =
Market Spread)



Blackstone Alpha Example:

Model analyzes data to identify mispriced credits, either positively or negatively, which should outperform as they converge to fair value

Robust Portfolio Construction, Optimization, and Calibration

Our research-driven approach to portfolio construction, optimization, and calibration is grounded in years of experience managing real-life trade-offs within corporate bond portfolios.

Through a dynamic portfolio optimization process we take the alpha return forecasts from our proprietary models and calibrate them to generate what we believe is the best expected return profile subject to liquidity, risk, transaction costs, and portfolio constraints. Because the process is systematic, it can incorporate a high degree of customization, such as geographic exposures, dialing up or down alpha targets, duration hedging, curating the index universe, and other client-specific requests.

Past performance does not predict future returns. There can be no assurance that any Blackstone strategy or product will achieve their objectives or avoid significant losses. Capital is at risk and investors may not get back the amount originally invested.

Hands-On Portfolio Management

While models offer significant value, effective credit portfolio management still relies on human expertise. Systematic portfolio managers at Blackstone play an essential role in vetting model drivers and collaborating with the trading desk to prioritize and refine trade lists suggested by the model portfolio. Additionally, the models must be continually monitored and improved by the model management team to ensure they remain effective.

Given their nearly two decades of experience managing live systematic credit portfolios, Blackstone's portfolio managers understand the importance of integrating human-driven risk controls within the systematic framework to help ensure effective delivery of client portfolios.

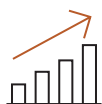
Scale and Breadth of the Power of Blackstone

At Blackstone we benefit from a market-leading credit business and the scale and resources that come from belonging to the world's largest alternative asset management firm.¹⁰ This includes key differentiators — such as our centralized trading desk, dedicated sector analysts, legal, and restructuring teams — which significantly enhances our market-leading systematic platform.

The BCBS team leverages the power of the Blackstone platform to develop compelling insights that fuel its proprietary research and drive innovation in systematic credit. Some examples of these innovations include Blackstone's proprietary Private Firm Default Model which aims to more accurately predict private firm defaults, Multi-Asset Credit systematic models and asset allocation signals, Insurance Buy-and-Maintain Downgrade model, and the application of Artificial Intelligence to systematic credit investing.

Systematic strategies are a growing segment of the investment grade and high-yield markets that can add value for institutional investors engaged across corporate credit. We believe Blackstone's differentiated offering and extensive experience as pioneers in the industry positions us as a highly effective partner for investors looking to allocate to systematic credit.

Key Characteristics of Blackstone's Systematic Credit Approach



Alpha Generation



Low Correlations



Tightly Risk-controlled



High Information Ratio



Diversifying and Complementary



Scalable and Customizable

Past performance does not predict future returns. There can be no assurance that any Blackstone strategy or product will achieve their objectives or avoid significant losses. Capital is at risk and investors may not get back the amount originally invested.

Glossary

TERM	DEFINITION
Alpha	The excess return generated by an investment above its benchmark, after accounting for risk.
AUM (Assets Under Management)	The total market value of assets that an investment manager oversees on behalf of clients and investors.
Asset Volatility	A measure of how much the value of an asset fluctuates over time, indicating the level of investment risk.
Bonds	Debt securities issued by companies, governments, or other organizations to raise capital. Bondholders lend money to the issuer and receive periodic interest payments and repayment of principal at maturity.
Credit Spreads	The difference in yield between a corporate bond and a comparable government bond, reflecting the credit risk of the issuer.
Enterprise Value	A measure of a company's total value, calculated as market capitalization plus debt minus cash and cash equivalents.
ETFs (Exchange-Traded Funds)	Investment funds that hold a basket of securities and trade on an exchange like a stock.
Fallen Angels	Bonds issued by companies that were originally rated investment grade but have been downgraded to high yield.
Global Macro Strategies	Investment strategies that seek to profit from macroeconomic trends and events across global markets.
Insurance Buy-and-Maintain Downgrade Model	Blackstone's proprietary quantitative model designed to help identify corporate bonds that may face an elevated risk of downgrade. Such models can support insurance investors that typically seek long-term exposure to bonds while minimizing downgrade risk.
Issuers	Entities such as corporations or institutions that issue securities to investors in order to raise capital.
Leverage	The use of borrowed capital to increase the potential return of an investment, while also increasing potential risk.
Mispriced / Mispricing	A situation in which a security's market price differs from its estimated fair value based on underlying fundamentals and market information. Mispricing may create investment opportunities if prices eventually move toward fair value.
Mispricing Models	Quantitative or analytical models used to identify securities that may be overvalued or undervalued relative to their fundamentals.
Multi-Asset Credit	An investment approach that allocates across multiple credit-related asset classes, such as corporate bonds, loans, securitized products, and other forms of credit exposure.
Mutual Funds	Professionally managed pooled investment vehicles that invest in diversified portfolios of securities.
Portfolio Management	The process of constructing and managing a portfolio of investments to achieve specific financial goals, balancing risk and return.
Private Firm Default Model	Blackstone's proprietary model used to estimate the probability that a privately held company will default on its obligations.
Proprietary	Information, data, research, models, or technology developed and owned by an organization that is not publicly available.
Proprietary Credit Alpha	Excess investment return generated through unique, internally developed credit research, analytics, or investment strategies.

Glossary (Cont'd)

TERM	DEFINITION
Proprietary Default Probability Model	Blackstone's in-house model used to estimate the likelihood that a borrower or issuer will default on its debt obligations.
Re-Underwriting	The process of reassessing or reevaluating the risk and pricing of an investment, often due to changing market conditions or updated financial information.
Sovereign Wealth Funds	State-owned investment funds that invest national savings, foreign exchange reserves, or commodity-related revenues on behalf of a country's government and citizens.
Systematic Equity	An investment strategy that uses quantitative models, data analysis, and rules-based processes to select and manage equity investments.

End Notes

1. Based on Blackstone's views and beliefs, as of March 2025.
2. Barclays, as of December 31, 2024.
3. Barclays, US Credit Alpha research report, as of May 2024 (data updated by Barclays through December 2024). AUM (\$M) of funds with either "Systematic" or "Quant" and either "Corporate", "Credit", "Bond", or "Fixed Income" in the name. Mutual funds only. Hedge funds, which are key participants in the systematic credit market, typically do not report their holdings to Lipper. Source: LSEG Lipper.
4. This is a Blackstone estimate based on index universe.
5. See "Important Disclosure Information," including "Opinions".
6. AUM is estimated, as of December 31, 2024. Final amounts will not be available until a later date. The difference between the preliminary and the final amounts could be material.
7. Based on the Blackstone High Yield Corporate Bond Strategy and the Blackstone Global Investment Grade Corporate Bond Strategy relative to the peers in their respective eVestment universes since inception of each respective strategy (July 1, 2016 and January 1, 2017), respectively, to December 31, 2024.
8. 1st decile on returns and information ratio for the Blackstone High Yield Corporate Bond Strategy and 1st quartile on returns and information ratio for the Blackstone Global Investment Grade Corporate Bond Strategy relative to the peers in their respective eVestment universes since inception of each respective strategy (July 1, 2016 and January 1, 2017), respectively, to December 31, 2024. Average excess return correlations against the ICE US High Yield Constrained Index (HUCO) for the Blackstone High Yield Corporate Bond Strategy and the Bloomberg Global Aggregate Corporate Bond Index (hedged USD) for the Blackstone Global Investment Grade Corporate Bond Strategy since inception of each respective strategy. Peer list represents largest High-Yield managers in eVestment and Global Investment Grade managers with over \$1.5B in AUM, who are similar in nature as determined by Blackstone, and who manage to the Bloomberg Global Aggregate Corporate Bond Index. The list does not include benchmark agnostic strategies or strategies that manage to benchmarks other than the Bloomberg Global Aggregate Corporate Bond Index. Average excess return correlations against indices include the Bloomberg US IG Corp. Bond Index, ICE US HY Constrained Index (HUCO), S&P 500, Bloomberg Treasury Index (10yr-20yr), and Oil Prices. HY: Default data from the Blackstone High Yield Corporate Bond Strategy inception through December 31, 2024. IG: fallen angels data from the Blackstone Global Investment Grade Corporate Bond Strategy inception through December 31, 2024. Performance is subject to change. Please see Important Disclosure Information, including eVestment, Index Comparison and Index Definitions.
9. Blackstone analysis. For illustrative purposes only. **Past performance does not predict future returns.** There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses.
10. Based on Blackstone analysis of company earnings presentations and calls, as of March 31, 2026, or latest publicly available data.

Key Risk Factors

Set out below is a summary of the rewards and associated risks of an investment in the Blackstone Corporate Bond Strategies ("the Strategies", and each, a "Strategy"). This summary does not purport to be a comprehensive statement

of all such rewards and risks and investors should refer to the private placement memorandum of the Strategy before making a final investment decision. Please see the "Important Disclosure Information" section.

REWARDS	RISKS
Awards. This document refers to awards and rankings issued to Blackstone, our investments and/or our investment professionals.	Awards. Any awards or rankings referred to are provided solely for informational purposes and should not be construed as or relied upon as an indication of future performance or activity.
Blackstone's Breadth, Edge, Scale and Expertise. Blackstone's brand, dedicated expertise and position in the market as a leading alternative asset manager with a strong network in the alternatives industry means that it is well positioned to capitalize on opportunities through market cycles to aim to enhance value for our investors and portfolio companies.	Blackstone's Breadth, Edge, Scale and Expertise. There is no assurance that any Blackstone product, investment or portfolio company will achieve their objectives or avoid significant losses. Sharing of expertise is subject to Blackstone's policies and procedures regarding the management of conflicts of interest and information walls. The activity of identifying, completing and realizing attractive investments is highly competitive and uncertain.
Blackstone's Differentiated Insights. Blackstone's proprietary insights enhance our due diligence and underwriting.	Blackstone's Differentiated Insights. Information gained from Blackstone proprietary data is subject to change and reflects Blackstone's opinions as to whether the amount, nature and quality of the data is sufficient for the applicable conclusion, and no representations are made as to the accuracy or completeness thereof.
Systematic Investment Process and Portfolio Construction. The Strategy seeks to achieve its investments objective by investing in a portfolio of exposures to the credit risk of companies with equity listed on Recognised Exchanges, applying a quantitatively driven approach to asset selection and portfolio constitution.	Systematic Investment Process and Portfolio Construction. There is no assurance that current expectations for the portfolio will hold, that the Fund or any of its investments will meet their objectives or avoid substantial losses. Future investments are inherently uncertain and transactions, whether committed or pending, may not successfully close as expected or at all.
Diversification, Dynamic Allocation and Risk Management. Our dynamic allocation across strategies and asset classes aims to achieve diversification, which has the potential to mitigate risk, and result in higher returns. Blackstone takes an active approach to risk management, and applies extensive credit and sector analysis, focusing on the underlying credit fundamentals and assessing downside risk.	Diversification, Dynamic Allocation and Risk Management. The number of investments that a Strategy makes may be limited, which would cause the Strategy's investments to be more susceptible to fluctuations in value resulting from adverse economic or business conditions with respect thereto. Diversification does not ensure a profit or protect against losses. There can be no assurance that the risk management program will be successful. Risk management seeks to mitigate risk but does not reduce or eliminate. Capital is at risk.
Estimates / Forward-Looking Statements. This material contains certain forward-looking statements and their underlying assumptions and analysis, in order to offer BXCI's expectations for future developments and events.	Estimates / Forward-Looking Statements. Estimates and other forward-looking information are based on assumptions that Blackstone believes to be reasonable as of the date hereof. Future results are inherently uncertain and subject to many important factors.
Key Personnel. Blackstone has a strong global investment team with experience across asset classes, strategies and various investment styles.	Key Personnel. Certain professionals are not dedicated to the Strategy and will perform work for other Blackstone business units or are not employed by Blackstone. There is no assurance that such professionals will continue to be associated with the Fund throughout its life.
Returns and Past Performance. The Strategies have delivered strong net returns since inception, driven by identifying fundamentally mispriced credits and exploiting market inefficiencies. Excess returns have had low correlations to markets and peers.	Returns and Past Performance. Past performance does not predict future returns. There can be no assurance that any Blackstone fund or investment will achieve its objectives or avoid substantial losses.
Themes and Trends. For Blackstone, recognizing significant market trends and good neighbourhoods supported by secular tailwinds is essential to finding quality investment opportunities and achieving strong performance.	Themes and Trends. There is no assurance that the Strategy will find or close on any opportunities relating to themes or current market trends identified herein or that future initiatives will occur as expected or at all. Trends may not continue and may reverse.

Key Risk Factors (Cont'd)

A detailed summary of the risks to which each Strategy is subject is available in applicable governing documents of the relevant Strategy. Capitalized terms used herein but not otherwise defined have the meanings set forth in the "Important Disclosure Information" section or in the Strategy's Offering Documents.

Conflicts of Interest. There may be occasions when the Strategy's investment advisor, and their affiliates will encounter potential conflicts of interest in connection with the Strategy's activities including, without limitation, the allocation of investment opportunities, relationships with Blackstone's and its affiliates' investment banking and advisory clients, and the diverse interests of such Fund's limited partner group.

Exchange Rate. Currency fluctuations may have an adverse effect on the value, price, income or costs of the product which may increase or decrease as a result of changes in exchange rates.

Inflation and Supply Chain Risk. Economic activity has continued to accelerate across sectors and regions. Nevertheless, due to global supply chain issues, a rise in energy prices, strong consumer demand as economies continue to reopen and other factors, inflation has accelerated in the U.S. and globally. We believe inflation is likely to continue in the near to medium-term, particularly in the U.S., with the possibility that monetary policy may tighten in response. Persistent inflationary pressures and supply chain issues could affect our portfolio companies profit margins. In addition, the inflation-adjusted value of the principal on our loan investments could decrease.

Material, Non-Public Information. In connection with other activities of Blackstone, certain Blackstone personnel may acquire confidential or material non-public information or be restricted from initiating transactions in certain securities, including on a Strategy's behalf. As such, a Strategy may not be able to initiate a transaction or sell an investment. In addition, policies and

procedures maintained by Blackstone to deter the inappropriate sharing of material non-public information may limit the ability of Blackstone personnel to share information with personnel in Blackstone's other business groups, which may ultimately reduce the positive synergies expected to be realized by a Strategy as part of the broader Blackstone investment platform.

No Assurance of Investment Return. An investment through a Strategy is speculative and involves a high degree of risk. There can be no assurance that a Strategy will achieve comparable results, implement its investment strategy, achieve its objectives, or avoid substantial losses, or that any expected returns will be met (or that the returns will be commensurate with the risks of investing in the type of transactions described herein). The portfolio companies in which a Strategy may invest (directly or indirectly) are speculative investments and will be subject to significant business and financial risks. A Strategy's performance may be volatile. An investment should only be considered by sophisticated investors who can afford to lose all or a substantial amount of their investment. A Strategy will incur costs which will impact the return throughout the life of such Fund. Costs may include, for example: fund management; fund administration and servicing; legal; compliance; record-keeping; certain kinds of distribution charges; and other operating costs. A Strategy's fees and expenses may offset or exceed its profits. A more detailed description of relevant costs and expenses is included in a Strategy's governing documents.

Recent Market Events Risk. Local, regional, or global events such as war (e.g., Russia/Ukraine), acts of terrorism, public health issues like pandemics or epidemics (e.g., COVID-19), recessions, or other economic, political and global macro factors and events could lead to a substantial economic downturn or recession in the U.S. and global economies and have a significant impact on the Strategy and its investments.

Important Disclosure Information

Blackstone Corporate Bond Strategies was formerly known as Blackstone Systematic Strategies. This document (together with any attachments, appendices, and related materials, the "Materials") is provided on a confidential basis for informational due diligence purposes only and is not, and may not be relied on in any manner as legal, tax, investment, accounting or other advice or as an offer to sell, or a solicitation of an offer to buy, any security or instrument in or to participate in any trading strategy with any Blackstone fund, account or other investment vehicle (each a "Fund"), nor shall it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision. If such offer is made, it will only be made by means of an offering memorandum (collectively with additional offering documents, the "Offering Documents"), which would contain material information (including certain risks of investing in such Fund) not contained in the Materials and which would supersede and qualify in its entirety the information set forth in the Materials. Any decision to invest in a Fund should be made after reviewing the Offering Documents of such Fund, conducting such investigations as the investor deems necessary and consulting the investor's own legal, accounting and tax advisers to make an independent determination of the suitability and consequences of an investment in such Fund. In the event that the descriptions or terms described herein are inconsistent with or contrary to the descriptions in or terms of the Offering Documents, the Offering Documents shall control. None of Blackstone, its funds, nor any of their affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein should be relied upon as a promise or representation as to past or future performance of a Fund or any other entity, transaction, or investment. All information is as of January 31, 2025 (the "Reporting Date"), unless otherwise indicated and may change materially in the future. Capitalized terms used herein but not otherwise defined have the meanings set forth in the Offering Documents.

The Materials contain highly confidential information regarding Blackstone and a Fund's investments, strategy and organization. Your acceptance of the Materials constitutes your agreement that the Materials are designated as "trade secret" and "highly confidential" by Blackstone and are neither publicly available nor do they constitute a public record and that you shall (i) keep confidential all the information contained in the Materials, as well as any information derived by you from the information contained in the Materials (collectively, "Confidential Information") and not disclose any such Confidential Information to any other person (including in response to any Freedom of Information Act, public records statute, or similar request), (ii) not use any of the Confidential Information for any purpose other than to evaluate or monitor investments in a Fund, (iii) not use the Confidential Information for purposes of trading securities, including, without limitation, securities of Blackstone or its portfolio companies, (iv) not copy the Materials without the prior consent of Blackstone, and (v) promptly return any or all of the Materials and copies hereof to Blackstone upon Blackstone's request, in each case subject to the confidentiality provisions more fully set forth in a Fund's Offering Documents and any other written agreement(s) between the recipient and Blackstone, a current or potential portfolio company, or a third-party service provider engaged by Blackstone in connection with evaluation of a potential investment opportunity.

Blackstone Proprietary Data. Certain information and data provided herein is based on Blackstone proprietary knowledge and data. While Blackstone currently believes that such information is reliable for purposes used herein, it is subject to change, and reflects Blackstone's opinion as to whether the amount, nature and quality of the data is sufficient for the applicable conclusion, and no representations are made as to the accuracy or completeness thereof.

Default Probability. Any default probability example is indicative of Blackstone's analysis regarding potential default probabilities of a specific borrower and

does not provide an indication as to the borrower's future ability to meet its obligations. It is presented solely to provide the reader with insights into anticipated risk reward characteristics. It is based on Blackstone's current view of a borrower's default probability and various estimations. While Blackstone believes that assumptions used are reasonable under the circumstances, there is no guarantee that the default probabilities depicted herein are indicative of a borrower's future ability to meet its obligations, and unpredictable general economic conditions and other factors may cause actual default probabilities to vary materially from Blackstone's estimates.

ERISA Fiduciary Disclosure. The foregoing information has not been provided in a fiduciary capacity under ERISA, and it is not intended to be, and should not be considered as, impartial investment advice.

Estimates / Targets. Any estimates, targets, forecasts, or similar predictions or returns set forth herein are based on assumptions and assessments made by Blackstone that it considers reasonable under the circumstances as of the date hereof. They are necessarily speculative, hypothetical, and inherently uncertain in nature, and it can be expected that some or all of the assumptions underlying such estimates, targets, forecasts, or similar predictions or returns contained herein will not materialize and/or that actual events and consequences thereof will vary materially from the assumptions upon which such estimates, targets, forecasts, or similar predictions or returns have been based. Inclusion of estimates, targets, forecasts, or similar predictions or returns herein should not be regarded as a representation or guarantee regarding the reliability, accuracy or completeness of such information, and neither Blackstone nor a Fund is under any obligation to revise such returns after the date provided to reflect the occurrence of future events, even in the event that any or all of the assumptions underlying such returns are later shown to be incorrect. None of Blackstone, a Fund, their affiliates or any of the respective directors, officers, employees, partners, shareholders, advisers and agents of any of the foregoing makes any assurance, representation or warranty as to the accuracy of such assumptions. Investors and clients are cautioned not to place undue reliance on these forward-looking statements. Recipients of the Materials are encouraged to contact Fund representatives to discuss the procedures and methodologies used to make the estimates, targets, forecasts, and/or similar predictions or returns and other information contained herein.

Index Comparison. The volatility and risk profile of the indices presented is likely to be materially different from that of a Fund. In addition, the index employs different investment guidelines and criteria than a Fund and does not employ leverage; as a result, the holdings in a Fund and the liquidity of such holdings may differ significantly from the securities that comprise the index. The index is not subject to fees or expenses and it may not be possible to invest in the index. The performance of the index may not necessarily have been selected to represent an appropriate benchmark to compare to a Fund's performance, but rather is disclosed to allow for comparison of a Fund's performance to that of a well-known and widely recognized index. A summary of the investment guidelines for the indices presented are available upon request. In the case of equity indices, performance of the indices reflects the reinvestment of dividends.

MiFID Terms of Business. For investors in the European Economic Area please refer to www.blackstone.com/european-overview/ to find the MiFID Terms of Business which may be applicable to you.

Opinions. Opinions expressed reflect the current opinions of Blackstone as of the date appearing in the Materials only and are based on Blackstone's opinions of the current market environment, which is subject to change. Certain information contained in the Materials discusses general market activity, industry or sector

Important Disclosure Information (Cont'd)

trends, or other broad-based economic, market or political conditions and should not be construed as research or investment advice.

Returns and Performance Impact, including Aggregated Returns. The returns presented may be based on the blended returns of various products, including current and previously managed accounts; UCITS Funds; and/or strategies. Performance is presented gross of foreign withholding taxes on dividends, interest income, and capital gains, which may vary according to the investor's domicile. Returns include the reinvestment of all income and are derived from the Fund's monthly net asset value. Derivatives, including credit default swaps for corporate credit exposure and interest rate swaps and futures for hedging interest rate profiles, may constitute a significant part of the strategy. The combined or composite returns are calculated by aggregating the actual returns of actual total portfolios managed by Blackstone, or one of its affiliates, but may be considered hypothetical in nature under certain regulatory frameworks globally. Actual realized returns on investments may materially differ from composite returns due to factors such as account size, investment guidelines and/or restrictions, and inception date. Furthermore, the actual returns of each Blackstone fund, account, or investment vehicle may vary from the aggregated returns shown. There are significant risks and limitations to relying on this track record, which is composed of portfolios that follow similar investment mandates but were not managed as a single portfolio by a single portfolio manager. These net returns are provided for illustrative purposes only; the actual net returns may have been significantly different if the investments presented herein had been managed as a single fund. The composite is not an investible product. The investments may not all involve the same Blackstone professionals nor be made by a single fund with coordinated objectives, guidelines, and restrictions. Monthly performance returns have not been audited, though the Fund's financial statements for past fiscal years have undergone auditing. Past performance, including hypothetical or aggregated performance, does not predict future returns, and monthly performance can vary from investor to investor, meaning individual and aggregate performance may differ from the performance indicated herein. No representation is made that any fund, account, or portfolio will achieve profits or losses similar to those shown. Results of an actual portfolio may be materially lower. GIPS Reports are available upon request.

Source: The source of information in this communication is Blackstone's proprietary data unless otherwise stated.

Target Allocation: There can be no assurance that a Fund will achieve its objectives or avoid substantial losses. Allocation strategies and targets depend on a variety of factors, including prevailing market conditions and investment. There is no guarantee that such strategies and targets will be achieved, and any particular investment may not meet the target criteria.

Third Party Information. Certain information contained in the Materials has been obtained from sources outside Blackstone, which in certain cases have not been updated through the date hereof. While such information is believed to be reliable for purposes used herein, no representations are made as to the accuracy or completeness thereof and none of Blackstone, its funds, nor any of their affiliates takes any responsibility for, and has not independently verified, any such information.

Trends. There can be no assurances that any of the trends described herein will continue or will not reverse. Past events and trends do not imply, predict or guarantee, and are not necessarily indicative of, future events or results.

NOTICE TO INVESTORS IN THE UK AND THE EEA

Blackstone Europe LLP ("BELL") of 40 Berkeley Square, London, W1J 5AL (registration number OC352581) is authorized and regulated by the Financial Conduct Authority (the "FCA") (firm reference number 520839) in the United Kingdom.

Blackstone Europe Fund Management S.à r.l. ("BEFM") of 2-4 Rue Eugène Ruppert, L-2453, Luxembourg (registration number B212124) is authorized by the Luxembourg Commission de Surveillance du Secteur Financier (reference number A00001974).

If communicated in the UK, this communication is directed only at persons who are "Professional Clients" as defined in the Glossary to the FCA Handbook.

So far as relevant, the only clients of BELL are its affiliates. No investor or prospective investor is a client of BELL and BELL is not responsible for providing them with the protections afforded to clients. Investors and prospective investors should take their own independent investment, tax and legal advice as they think fit. No person representing BELL is entitled to lead investors to believe otherwise.

If communicated in the European Economic Area ("EEA"), the communication is only directed at Professional Clients for the purposes of the European Union Markets in Financial Instruments Directive (Directive 2014/65/EU).

This communication is exclusively for use by persons identified above and must not be distributed to retail clients. It is intended only for the person to whom it has been sent, is strictly confidential and must not be distributed onward.

This communication does not constitute a solicitation to buy any security or instrument, or a solicitation of interest in any Blackstone fund, account or strategy. The content of this communication should not be construed as legal, tax or investment advice.

Switzerland. This communication is exclusively directed at Qualified Investors as defined in article 10 (3) and (3ter) of the Swiss Federal Act on Collective Investment Schemes CISA.

Israel. This document has not been approved by the Israel Securities Authority. This document is being distributed only to and is directed only at persons who are Qualified Investors within the meaning of The Securities Law, 5728-1968 (Israel).

Persons who are not Qualified Investors must not act on or rely on this document or any of its contents. Any investment or investment activity to which this document relates is available only to Qualified Investors and will be engaged in only with Qualified Investors. Qualified Investors in receipt of this document must not distribute, publish, reproduce, or disclose this document (in whole or in part) to any person who is not a Qualified Investor. Neither the general partner, nor the investment advisor, is registered or intends to register as an investment adviser or an investment portfolio manager under the Israeli regulation of investment advice and investment portfolio management law, 5755-1995 (the "investment law"). Furthermore, these interests are not being offered by a licensed marketer of securities pursuant to the investment law.

ADGM

Notice to the residents of Abu Dhabi Global Market

This communication is sent strictly within the consent of, and constitutes, an exempt communication.

This document relates to a strategy (the "Fund") which is not subject to any form of regulation or approval by the Financial Services Regulatory Authority

Important Disclosure Information (Cont'd)

of the Abu Dhabi Global Market (the "FSRA").

The FSRA accepts no responsibility for reviewing or verifying any prospectus or documents in connection with the Fund. Accordingly, the FSRA has not approved this document or any other associated documents nor taken any steps to verify the information set out in this document and has no responsibility for it.

The financial product to which this document relates may be illiquid and/or subject to restrictions on its resale. Prospective purchasers should conduct their own due diligence on the financial product.

This document does not constitute or form part of any offer to issue or sell, or any solicitation of any offer to subscribe or purchase shares of the Fund in the Abu Dhabi Global Market and accordingly should not be construed as such.

If you do not understand the contents of this document, you should consult an authorised financial adviser. **This communication and any related document is strictly not directed to those who would be considered a retail client under the FSRA's conduct of business rules (COBS).**

DIFC

This document relates to a strategy which is not subject to any form of regulation or approval by the Dubai Financial Services Authority ("DFSA").

The DFSA has no responsibility for reviewing or verifying any document or other documents in connection with this strategy. Accordingly, the DFSA has not approved this document or any other associated documents nor taken any steps to verify the information set out in this document, and has no responsibility for it. This document is intended for distribution to 'deemed' Professional Clients (as defined in the DFSA Rulebook) and must not, therefore, be delivered to, or relied on by, any other type of person.

The fund to which this document relates may be illiquid and/or subject to restrictions on its resale. Prospective purchasers should conduct their own due diligence on the strategy. If you do not understand the contents of this document you should consult an authorised financial adviser.

Australia. The provision of this document to any person does not constitute an offer of securities or financial products of any kind to that person or an invitation to that person to apply for securities or financial products of any kind. Any such offer or invitation will only be extended to a person in Australia under the terms of a separate document (such as a private placement memorandum), containing the full terms and conditions of any such offer or invitation. This document is not a disclosure document for the purposes of the Australian Corporations Act 2001 (Cth) (Act) and has not been lodged with the Australian Securities and Investments Commission.

This document is provided only for use by persons who are wholesale clients for the purposes of the Act (Wholesale Client). Any securities or financial products described in, or services that may be referred to or provided in connection with, this document are not made available to any person who is a retail client for the purposes of the Act. By accepting this document, you expressly acknowledge and represent that you are a Wholesale Client. This document is not intended to be distributed or passed on, directly or indirectly, to any other class of persons in Australia.

Any person to whom the securities or financial products described in this document are issued must not, within 12 months after the issue, offer, transfer or assign that security or financial product to investors in Australia except in circumstances where disclosure to investors is not required under the Act.

The information in this document has been prepared without taking into account any recipient's investment objectives, financial situation, taxation position or particular needs or requirements and should not be relied on for the purposes of making any investment decision. Before acting on the information the investor should consider its appropriateness having regard to their objectives, financial situation and needs.

This document has not been prepared only for Australian investors. It:

- may contain references to dollar amounts which are not Australian dollars;
- may contain financial information which is not prepared in accordance with Australian law or practices;
- may not address risks associated with investment in foreign currency denominated investments; and
- may not address Australian tax issues.

To the extent that this document contains financial product advice, that advice is provided by, or on behalf of, The Blackstone Group (Australia) Pty Limited ACN 149 142 058. The Blackstone Group (Australia) Pty Limited holds an Australian financial services licence authorising it to provide financial services in Australia (AFSL 408376).

Brunei. This document relates to a foreign collective investment scheme which is not subject to any form of domestic regulation by the Authority Monetary Brunei Darussalam (the "Authority"). This document is intended for distribution only to specific classes of investors as specified in Section 20 of the Brunei Securities Market Order, 2013 and must not, therefore, be delivered to, or relied on by, a retail client.

The Authority is not responsible for approving, reviewing or verifying the content of this document or other documents in connection with this collective investment scheme. The Authority has not approved this prospectus or any other associated documents nor taken any steps to verify the information set out in this prospectus and has no responsibility for it.

The units to which this document relates may be illiquid or subject to restrictions on their resale. Prospective purchasers of the units offered should conduct their own due diligence on the units. If you do not understand the contents of this document you should consult a licensed financial adviser.

China. This document and the related documents do not and are not intended to constitute a sale, an offer to sell or a solicitation of an offer to buy, directly or indirectly, any securities in the People's Republic of China (for the purpose of this document only, excluding Taiwan, the Special Administrative Region of Hong Kong and the Special Administrative Region of Macao, the "PRC").

No marketing activities, advertisements or public inducements have been or will be carried out by Blackstone to the general public within the PRC in relation to Blackstone or its affiliates.

This document is intended solely for the use of those qualified investors for the purpose of evaluating a possible participation by them in the fund(s) and is not to be reproduced or distributed to any other persons (other than professional advisors of the prospective managing directors, employees and consultants receiving this document).

Unless otherwise required by the PRC law or a relevant regulator, this document has not been and will not be filed with or approved by the China Securities Regulatory Commission (CSRC) or any other regulatory authorities or agencies of the PRC pursuant to relevant securities-related or other laws and regulations BXCI Insights: Asset Based Finance: The Oldest "New" Industry in Finance

Important Disclosure Information (Cont'd)

and may not be offered or sold within the PRC through a public offering or in circumstances which require an examination or approval of or registration with any securities or other regulatory authorities or agencies in the PRC unless otherwise in accordance with the laws and regulations of the PRC.

Indonesia. THIS MARKETING DOCUMENT DOES NOT, AND IS NOT INTENDED TO, CONSTITUTE A PUBLIC OFFERING IN INDONESIA UNDER LAW NUMBER 8 OF 1995 REGARDING CAPITAL MARKET. THIS MARKETING DOCUMENTS MAY NOT BE DISTRIBUTED IN THE REPUBLIC OF INDONESIA AND THE FUND(S) MAY NOT BE OFFERED OR SOLD, IN A MANNER WHICH CONSTITUTES A PUBLIC OFFERING UNDER THE LAWS OF THE REPUBLIC OF INDONESIA.

New Zealand. Notice to persons in or residents of New Zealand:

This document and the information contained in or accompanying this document are not, and are under no circumstances to be construed as, an offer of financial products for issue requiring disclosure to an investor under Part 3 of the Financial Markets Conduct Act 2013 (N.Z.) (the "Financial Markets Conduct Act (N.Z.)"). This document and the information contained in or accompanying this document have not been registered, filed with or approved by any New Zealand regulatory authority or under or in accordance with the Financial Markets Conduct Act (N.Z.). This document and the information contained in or accompanying this document are not a disclosure document under New Zealand law and do not contain all the information that a disclosure document is required to contain under New Zealand law. Any offer or sale of any securities or financial products ("Interests") described in these materials in New Zealand will be made only:

- a. to a person who is required to pay a minimum of NZ\$750,000 for each Interest on acceptance of the offer; or
- b. to a person who is an investment business; or
- c. to a person who meets the investment activity criteria specified in clause 38 of Schedule 1 of the Financial Markets Conduct Act (N.Z.); or
- d. to a person who is large within the meaning of clause 39 of Schedule 1 of the Financial Markets Conduct Act (N.Z.); or
- e. to a person who is a government agency; or
- f. to a person who is an eligible investor within the meaning of clause 41 of Schedule 1 of the Financial Markets Conduct Act (N.Z.); or
- g. to a person who is a close business associate within the meaning of clause 4 of Schedule 1 of the Financial Markets Conduct Act (N.Z.) of the Offeror; or
- h. in other circumstances where there is no contravention of the Financial Markets Conduct Act (N.Z.) (or any statutory modification or re-enactment of, or statutory substitution for, the Financial Markets Conduct Act (N.Z.)).

In subscribing for Interests each investor represents and agrees that it is not acquiring those Interests with a view to dealing with them (or any of them) other than where an exclusion under Part 1 of Schedule 1 of the Financial Markets Conduct Act (N.Z.) applies to such dealing and, accordingly:

- a. it has not offered or sold, and will not offer or sell, directly or indirectly, any Interests; and
- b. it has not distributed and will not distribute, directly or indirectly, any offering materials or advertisement in relation to any offer of Interests,

in each case in New Zealand within 12 months after the issue of Interests to that

investor other than to persons who meet the criteria set out in (a) to (g) above.

Philippines. THE SECURITIES BEING OFFERED OR SOLD HEREIN HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES REGULATION CODE. ANY FUTURE OFFER OR SALE OF THE SECURITIES IS SUBJECT TO REGISTRATION REQUIREMENTS UNDER THE CODE UNLESS SUCH OFFER OR SALE QUALIFIES AS AN EXEMPT TRANSACTION.

Thailand. These marketing materials do not constitute an offer to sell the securities or a solicitation of an offer to buy the securities from any person in any jurisdiction where it is unlawful to make such an offer or solicitation. The distribution and the offer and sale of the securities may be restricted by law in certain jurisdictions. You must comply with all applicable laws and regulations in any jurisdiction in which you reside, or receive distribution of, the marketing materials or in which you purchase, offer or sell the securities.

Malaysia. No approval of, or recognition by, the Securities Commission of Malaysia has been or will be obtained for the making available, offer or invitation for subscription or purchase, or sale of, the fund to any persons in Malaysia. In addition, this document has not been and will not be registered with the Securities Commission of Malaysia on the basis that the fund will not be made available, offered or sold in Malaysia. This document may not be circulated or distributed in Malaysia, whether directly or indirectly, for the purpose of any making available or offer or invitation for subscription or purchase, or sale of, the fund in Malaysia. Nothing in this document constitutes making available, or offer or invitation for subscription or purchase, or sale of, the fund in Malaysia. No person receiving a copy of this document may treat the same as constituting an offer or invitation for subscription or purchase, or sale of, the fund in Malaysia.

Taiwan. The interests may be made available outside Taiwan to Taiwan resident investors for purchase outside Taiwan by such investors but are not permitted to be marketed, offered or sold in Taiwan. No person or entity in Taiwan has been authorised to offer, sell, give advice regarding or otherwise intermediate the offering and sale of the interests in Taiwan.

PW202607039R

Approved for professional and qualified investors in: Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain and Sweden, UK, Switzerland, DIFC, ADGM, Israel.

ブラックストーン・オフィス所在地

米国本社: 345 Park Avenue, New York, NY 10154

日本オフィス: 東京都千代田区丸の内2丁目4-1 丸の内ビルディング10 階
商号等/ ブラックストーン・グループ・ジャパン株式会社
金融商品取引業者関東財務局長(金商)第1785号
加入協会/ 日本証券業協会、一般社団法人第二種金融商品取引業協会、一般社団法人日本投資顧問業協会

